

# ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

**AUGUST 29, 2019**

**THURSDAY**

The Board meeting of the St. Joseph County Airport Authority District was called to order at 11:42 a.m. on Thursday, August 29, 2019, by President Bernard J. Asdell.

Present:                    Bernard J. Asdell, President  
                                 Thomas S. Botkin, Vice President  
                                 Abraham Marcus, Treasurer/Assistant Secretary  
                                 David R. Sage, Secretary

Comprising a quorum of the St. Joseph County Airport Authority District Board; also present at the meeting were:

Mike Daigle, CEO & Executive Director  
Mitch Heppenheimer, Attorney  
Tim O'Donnell, Vice President Operations & Maintenance  
Julie Curtis, Vice President of Marketing & Development  
Aaron Kobb, Vice President Finance & Administration  
Cliff Jenkins, Maintenance Manager  
Kerianne Linn, Properties Manager  
Tyler Miller, Operations Manager  
Mike Ornat, Safety Chief  
Karen Gorbitz, Staff Accountant  
Melanie Roberson, Staff Accountant  
Sue Oakley, Accounting/Purchasing Assistant  
Michelle Reedy, Temporary HR Assistant  
Sandy Schick, Administrative Assistant/Recording Secretary

Richard Ives, Friend of the Authority  
Jim Sipocz, Friend of the Authority

Dr. Asdell call to order the St. Joseph County Airport Authority District Board meeting at 11:42 a.m.

Dr. Asdell introduced the first item on the Agenda, approval of the Minutes from the July 18, 2019, Board meeting.

Mr. Botkin moved, and Mr. Sage seconded the motion to approve the Minutes from the Board meeting held on July 18, 2019.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is approval of the Payroll Warrants dated July 26, 2019.

Mr. Sage moved, and Mr. Marcus seconded the motion to approve the Payroll Warrants dated July 26, 2019.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

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The next item on the Agenda is approval of the Payroll Warrants dated August 9, 2019.

Mr. Marcus moved, and Mr. Sage seconded the motion to approve the Payroll Warrants dated August 9, 2019.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is approval of the Payroll Warrants dated August 23, 2019.

Mr. Botkin moved, and Mr. Sage seconded the motion to approve the Payroll Warrants dated August 23, 2019.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is the approval of the Invoice Vouchers and Claim Payments per the Schedule dated August 29, 2019.

Mr. Sage moved, and Mr. Botkin seconded the motion to approve the Invoice Vouchers and Claim Payments as per the Schedule dated August 29, 2019.

Mr. Botkin questioned the payment to San-I-Pak Pacific, Inc., for the Autoclave for International Aircraft Operations for the Federal Inspection Station (Payment No. 4 and No. 5), Check # 9453 in the amount of \$79,233.50.

Mr. O'Donnell stated it was just a timing issue on when the Airport Authority received the invoices from San-I-Pak Pacific, Inc. Mr. Botkin stated that Payment No. 3 was also included in this Schedule. Mr. Daigle indicated that Staff will provide an answer to that question.

There being no further comments, questions, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced the next item on the Agenda.

## FINANCIAL STATEMENT FOR THE MONTH OF JUNE 2019.

Mr. Sage moved, and Mr. Marcus seconded the motion to accept the Financial Statement report for the month of June 2019.

Mr. Kobb referred to the Statement of Revenue Disbursements and Activity (Cash Basis) for the period ending June 30, 2019. Refer to the attached report.

Mr. Kobb commented that beginning June 2019, we are now able to compare the year-to-year analysis of the impact that the new American Airlines air service has had on the Airport. American Airlines began air service at South Bend in June of 2018. June 2019 was a strong month for the Airport.



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Mr. Kobb remarked that Operating Revenues increased \$45,639.04 and Year-to-Date increased \$540,637.63. Total Operating Expenses decreased. Operating Income increased \$214,230.22, and year-to-date it decreased; however, year-to-date 2019 is still better than 2018. Total Other Revenues increased due to the receipt of the Property Tax Revenues in June. Grants were also received in June, resulting in the increase in Capital Activity for the month. Debt Service decreased due to Bond payments and Cum Building Fund increased slightly due to Tax Revenue.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried to accept the report.

## FINANCIAL STATEMENT (STATEMENT OF NET POSITION) FOR THE PERIOD ENDING JUNE 30, 2019.

Mr. Marcus moved, and Mr. Botkin seconded the motion to accept the Financial Statement (Statement of Net Position) report for the period ending June 30, 2019.

Mr. Kobb referred to the Financial Statement (Statement of Net Position) for the period ending June 30, 2019. Refer to the attached report.

Mr. Kobb commented that Cash and Cash Equivalents increased for the second quarter of 2019 and Total Current Assets increased slightly for the second quarter also. The Total Liabilities remained flat, and the Total Net Position increased for the second quarter of 2019.

There being no, comments, or discussion, with a unanimous vote, the motion carried to accept the report.

Dr. Asdell introduced the next two (2) items on the Agenda, Tabled and Unfinished Business, which there is none and Continuing Business, which there is none.

Dr. Asdell introduced the next item on the Agenda, New Business.

## NEW BUSINESS

Dr. Asdell introduced: CONSIDERATION TO APPROVE RESOLUTION 2019-05, REVISED SALARY RESOLUTION FOR 2019 ESTABLISHING SALARY AND HOURLY PAY RANGES FOR EMPLOYEES.

Mr. Sage moved, and Mr. Botkin seconded the motion to approve Resolution 2019-05, the revised Salary Resolution for 2019 establishing Salary and Hourly Pay ranges for employees.

Mr. Daigle stated this Resolution will take effect on the Pay Period beginning September 2, 2019, and for the Pay Date of September 20, 2019. Mr. Daigle commented that there was a title change for one position and there were two (2) new positions added to the Salary Resolution 2019-05 which were Project Manager and Terminal Services Supervisor.

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There being no further questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION FOR APPROVAL TO AWARD THE MILL & FILL PROJECT FOR VARIOUS PAVEMENT REPAIRS AT THE AIRPORT TO REITH-RILEY CONSTRUCTION COMPANY; AND AUTHORIZATION FOR THE EXECUTIVE DIRECTOR TO IMPLEMENT THE AWARD AND EXECUTE THE NECESSARY DOCUMENTATION.

Mr. Marcus moved, and Mr. Sage seconded the motion for approval to award the Mill & Fill Project for various pavement repairs at the Airport to Reith-Riley Construction Company; and authorization for the Executive Director to implement the award and execute the necessary documentation.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION FOR APPROVAL TO AWARD THE TERMINAL UPDATE – PHASE 1 (TERRAZZO) PROJECT FOR REMOVAL AND INSTALLATION OF NEW TERRAZZO FLOORING IN THE TERMINAL TO GIBSON-LEWIS LLC; AND AUTHORIZATION FOR THE EXECUTIVE DIRECTOR TO IMPLEMENT THE AWARD AND EXECUTE THE NECESSARY DOCUMENTATION.

Mr. Sage moved, and Mr. Botkin seconded the motion for approval to award the Terminal Update – Phase 1 (Terrazzo) Project for removal and installation of new Terrazzo flooring in the Terminal to Gibson-Lewis LLC; and authorization for the Executive Director to implement the award and execute the necessary documentation.

Mr. Sage questioned the timing on this project.

Mr. Daigle first stated that he would also like to include approval of Alternate Option 1 as part of this project, which is also part of the Bid.

Mr. O'Donnell stated that the project will start in the next couple of weeks and will be completed in early December, before the Bears in the Air event. Preferably before the Thanksgiving Holiday.

Mr. Marcus questioned how much disruption there will be with this project. Mr. Daigle stated there will be disruptions, however, everything will be serviceable and usable. There will be times when the walkways in front of the ticket counters will be closed and some bathrooms will be closed and other bathrooms will have to be utilized. There are times that portions of the hallway going down to the TSA Check Point will be closed, but there will always be access to the Check Point. The same scenario will occur with the Bag Belt area. During this project, the Airport will always be able to function as an Airport.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried.



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Dr. Asdell introduced: CONSIDERATION FOR APPROVAL TO AWARD THE RENTAL AND PAID PARKING LOT EXPANSION PROJECT TO WALSH & KELLY, INC.; AND AUTHORIZATION FOR THE EXECUTIVE DIRECTOR TO IMPLEMENT THE AWARD AND EXECUTE THE NECESSARY DOCUMENTATION.

Mr. Botkin moved, and Mr. Marcus seconded the motion for approval to award the Rental and Paid Parking Lot Expansion Project to Walsh & Kelly, Inc.; and authorization for the Executive Director to implement the award and execute the necessary documentation.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO APPROVE A CONSTRUCTION ADMINISTRATION AGREEMENT WITH MEAD & HUNT FOR THE RENTAL AND PAID PARKING LOT EXPANSION PROJECT.

Mr. Botkin moved, and Mr. Marcus seconded the motion to approve a Construction Administration Agreement with Mead & Hunt for the Rental and Paid Parking Lot Expansion Project.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION FOR APPROVAL TO PROCEED WITH THE SOLICITATION OF BIDS TO PURCHASE THE SOUND SYSTEM EQUIPMENT FOR INSTALLATION IN THE CONCOURSE, AND THEN FOR STAFF TO EVALUATE AND RETURN A RECOMMENDATION TO THE BOARD.

Mr. Sage moved, and Mr. Botkin seconded the motion for approval to proceed with the solicitation of bids to purchase the Sound System equipment for installation in the Concourse, and then for Staff to evaluate and return a recommendation to the Board.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: INTRODUCTION OF THE ST. JOSEPH COUNTY AIRPORT AUTHORITY 2020 BUDGET.

Mr. Sage moved, and Mr. Marcus seconded the motion for the approval of the introduction of the St. Joseph County Airport Authority 2020 Budget.

Mr. Daigle stated that Staff will bring the Resolution for the Airport Authority's 2020 Budget back to the Board at the September Board meeting for final approval. Please review the Budget and contact Staff with any questions.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced the Executive Director's Report.

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## THE EXECUTIVE DIRECTOR'S REPORT

Mr. Daigle referred to the 2019 Composite Statistic Chart for the period ending June 30, 2019. Please refer to the attached 2019 Composite Statistic Chart.

There has been an increase of 14.78% in Enplanements for the month of June 2019, and Year-to-Date an increase of 22.04% in Enplanements. In June, every airline had increased growth; therefore, it is not just one airline that is driving the growth. The most interesting part of reviewing the statistics, is the Load Factor. In 2018, the Load Factor (passengers setting in the seats) was 76.9% and in 2019 the Load Factor is 86.5%, which is almost a ten percent (10%) increase. Landed Weight also increased relative to the number of Enplanements. Aviation Fuel Flowage increased, Car Rental Sales, Restaurant/Gift Shop and Republic Parking Gross Sales all increased due to increased Enplanements. There continues to be a decline in South Shore Passengers and they are down across the entire line. The South Shore was down 877 passengers in June. Bus Passengers declined again as a result of un-reliable service. International Flights were substantially fewer in June 2019 and are down 17.74% year-to-date.

Staff just completed the regulatory FAA inspection. This is a multi-day inspection including day and night inspections reviewing an entire years' worth of documents, training, facilities, etc. It was a great effort by the entire team. There was only one (1) minor item identified and corrected the same day. Mr. Daigle thanked the entire team for the terrific job that they do throughout the whole year that allows this type of result for an annual inspection.

Mr. Daigle recognized the business partners in the community who were committed to flying out of the South Bend International Airport in 2018 and The Big Idea Company for the Project Propel initiative. Last month the 2018 Report from the FAA showing all Commercial Airport Enplanements came out. There are approximately 450 Commercial Service Airports in the United States. Of the top 200 Airports, which South Bend is a part of, we were the ninth (9<sup>th</sup>) fastest growing percent wise in the nation. In 2019, we are growing at a faster percentage rate than in 2018.

Mr. Daigle introduced a presentation by the Board President, Dr. Bernard J. Asdell to Mike Ornat, Safety Chief and Tyler Miller, Operations Manager, which is the 2018 Digi Cast Training Plaque. This is the third year in a row that Staff has received this training plaque from the American Association of Airport Executives (AAAE) for Excellence in Training. There were 604 hours of online training completed by the SBN Team from primarily the Safety Department and the Operations Departments.

Dr. Asdell introduced: PRIVILEGE OF THE FLOOR

There were no comments from the floor.



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Dr. Asdell introduced: ADJOURNMENT

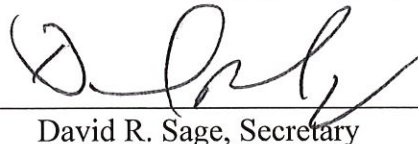
Dr. Asdell asked for a motion to adjourn the meeting.

There was a motion by Mr. Sage and seconded by Mr. Botkin to adjourn the meeting.

The Board meeting was adjourned at 12:00 p.m.

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

By: \_\_\_\_\_

  
David R. Sage, Secretary

Written By: Michael A. Daigle, A.A.E

St. Joseph County Airport Authority  
 Revenues, Disbursements, and Activity (Cash Basis) - SUMMARY  
 For the Six Months Ending Sunday, June 30, 2019

	June 2018	June 2019	Incr/(Decr)	2018 YTD	2019 YTD	Incr/(Decr)
<b>Operating revenues:</b>						
Airfield	\$71,423.98	\$70,638.69	(\$785.29)	\$392,929.19	\$412,439.80	\$19,510.61
Terminal - Aviation	156,859.82	160,660.88	3,801.06	873,158.29	963,887.27	90,728.98
Terminal - Nonaviation	15,218.05	16,881.97	1,663.92	94,239.30	110,911.33	16,672.03
Concessions	148,007.64	146,468.92	(1,538.72)	700,092.19	776,091.74	75,999.55
Parking	265,463.51	307,750.74	42,287.23	1,389,769.68	1,742,626.52	352,856.84
FBO	39,908.55	40,046.36	137.81	261,212.69	240,433.31	(20,779.38)
Building and Land Rents	52,688.68	52,761.71	73.03	303,082.31	308,731.31	5,649.00
Other	3,000.00	3,000.00	0.00	13,000.00	13,000.00	0.00
<b>Total Operating Revenues</b>	<b>\$752,570.23</b>	<b>\$798,209.27</b>	<b>\$45,639.04</b>	<b>\$4,027,483.65</b>	<b>\$4,568,121.28</b>	<b>\$540,637.63</b>
<b>Operating expenses:</b>						
Employee Expenses	\$535,136.64	\$413,089.43	(\$122,047.21)	\$2,547,829.37	\$2,605,701.89	\$57,872.52
Supplies	47,658.76	49,700.10	2,041.34	451,971.85	442,376.28	(9,595.57)
Repairs	60,610.25	37,535.97	(23,074.28)	237,004.83	419,141.48	182,136.65
Service Contracts	27,446.45	7,636.69	(19,809.76)	45,443.58	63,978.75	18,535.17
Marketing/Advertising	7,912.75	12,590.54	4,677.79	253,458.64	194,526.19	(58,932.45)
Utilities (Gas, Water, Elec)	46,628.84	49,522.36	2,893.52	380,542.51	357,279.46	(23,263.05)
Other Services and Charges	68,359.02	55,086.44	(13,272.58)	487,057.47	638,122.32	151,064.85
<b>Total Operating Expenses</b>	<b>\$793,752.71</b>	<b>\$625,161.53</b>	<b>(\$168,591.18)</b>	<b>\$4,403,308.25</b>	<b>\$4,721,126.37</b>	<b>\$317,818.12</b>
<b>Operating income</b>	<b>(\$41,182.48)</b>	<b>\$173,047.74</b>	<b>\$214,230.22</b>	<b>(\$375,824.60)</b>	<b>(\$153,005.09)</b>	<b>\$222,819.51</b>
<b>Other revenues:</b>						
Property taxes	\$1,128,713.50	\$1,311,568.87	\$182,855.37	\$1,128,713.50	\$1,311,568.87	\$182,855.37
Other tax distributions	129,467.68	142,463.53	12,995.85	305,053.00	339,580.93	34,527.93
Interest & investment revenue	17,281.73	28,430.13	11,148.40	93,299.28	159,116.41	65,817.13
Federal grant - LEO	0.00	9,491.80	9,491.80	31,410.20	62,616.40	31,206.20
Other revenue	5,849.31	1,282.61	(4,566.70)	12,183.69	44,144.25	31,960.56
<b>Total Other Revenues</b>	<b>1,281,312.22</b>	<b>1,493,236.94</b>	<b>211,924.72</b>	<b>1,570,659.67</b>	<b>1,917,026.86</b>	<b>346,367.19</b>
<b>Total Income</b>	<b>\$1,240,129.74</b>	<b>\$1,666,284.68</b>	<b>\$426,154.94</b>	<b>\$1,194,835.07</b>	<b>\$1,764,021.77</b>	<b>\$569,186.70</b>
<b>Capital Activity</b>						
Capital Grants	\$0.00	\$544,812.51	\$544,812.51	\$387,303.00	\$1,647,263.28	\$1,259,960.28
Capital Spending	(708,187.00)	(165,502.03)	542,684.97	(1,270,070.61)	(1,610,021.34)	(339,950.73)
<b>Net Activity</b>	<b>(\$708,187.00)</b>	<b>\$379,310.48</b>	<b>\$1,087,497.48</b>	<b>(\$882,767.61)</b>	<b>\$37,241.94</b>	<b>\$920,009.55</b>
<b>Debt Service Activity</b>						
Tax Revenue/Interest	\$1,053,515.13	\$5,696.12	(\$1,047,819.01)	\$1,059,230.77	\$27,999.07	(\$1,031,231.70)
Passenger Facility Charge Revenue	58,843.56	146,753.38	87,909.82	674,002.37	844,823.50	170,821.13
Bond Principle Payment	0.00	(660,000.00)	(660,000.00)	0.00	(660,000.00)	(660,000.00)
Bond Interest Exp. & Fees	0.00	(192,018.75)	(192,018.75)	(850.00)	(193,068.75)	(192,218.75)
<b>Net Activity</b>	<b>\$1,112,358.69</b>	<b>(\$699,569.25)</b>	<b>(\$1,811,927.94)</b>	<b>\$1,732,383.14</b>	<b>\$19,753.82</b>	<b>(\$1,712,629.32)</b>
<b>Cum Building Activity</b>						
Airline Revenue Guarantee-AA	\$0.00	\$0.00	\$0.00	\$0.00	(\$867,992.00)	(\$867,992.00)
State Grant Revenue - AA	0.00	0.00	0.00	0.00	291,780.00	291,780.00
Tax Revenue/Interest	\$126,599.94	\$146,827.31	\$20,227.37	\$147,864.99	\$181,802.23	\$33,937.24
<b>Net Activity</b>	<b>\$126,599.94</b>	<b>\$146,827.31</b>	<b>\$20,227.37</b>	<b>\$147,864.99</b>	<b>(\$394,409.77)</b>	<b>(\$542,274.76)</b>



St. Joseph County Airport Authority  
STATEMENT OF NET POSITION

	6/30/2018	6/30/2019
<b>Assets</b>		
Current Assets:		
Unrestricted:		
Cash and cash equivalents	\$6,364,864.44	\$6,361,935.20
Tax Revenue	3,019,854.82	3,094,090.66
Accounts Receivable (net of allowance)	956,127.89	934,247.37
Taxes Receivable	0.00	(45.00)
Intergovernmental Receivable	(1.06)	(1.06)
Air Commerce Center - Other	(0.16)	(0.16)
Total Unrestricted Current Assets	\$10,340,845.93	\$10,390,227.01
Restricted:		
Cash and cash equivalents:		
Construction Funds	\$2,031,309.69	\$2,031,309.69
Passenger Facility Charge Fund	1,400,972.15	2,011,827.71
Customer Facility Charge Fund	1,166,322.54	1,745,330.04
Debt Service Reserve	500,000.00	500,000.00
Bond and Interest Fund	1,175,561.51	298,142.25
PFC Bond Reserve	0.00	1,421,012.50
Cumulative Building Fund	1,150,463.07	699,777.72
Rainy Day Fund	441,370.95	486,518.98
Excess Levy fund	214.52	214.52
Other Funds	81,409.28	97,053.73
Taxes receivable	3,000.00	3,000.00
Total restricted current assets	\$7,950,623.71	\$9,294,187.14
Total current assets	\$18,291,469.64	\$19,684,414.15
Noncurrent Assets:		
Capital assets:		
Land	\$36,016,101.39	\$39,609,710.39
Buildings (net of accumulated depreciation)	43,128,550.13	42,337,663.37
Airfield (net of accumulated depreciation)	5,717,101.32	5,153,803.32
Equipment (net of accumulated depreciation)	1,339,590.71	1,935,483.57
Total capital assets	\$86,201,343.55	\$89,036,660.65
Total assets	\$104,492,813.19	\$108,721,074.80
Deferred outflows of resources:		
Deferred Outflows	\$925,855.50	\$419,894.50
Total Assets and Deferred Outflows	\$105,418,668.69	\$109,140,969.30

St. Joseph County Airport Authority  
STATEMENT OF NET POSITION

	6/30/2018	6/30/2019
<b>Liabilities</b>		
Current liabilities:		
Unrestricted:		
Accounts payable	\$705,981.77	\$181,683.48
Deferred revenue (rent pd in advance)	96,618.26	97,777.26
Compensated absences	232,658.71	239,667.27
Retainage Payable	56,999.90	113,682.90
Other current liabilities	12,121.09	19,390.53
Total unrestricted current liabilities	\$1,104,379.73	\$652,201.44
Restricted:		
General obligation bonds payable	\$1,305,000.00	\$1,045,000.00
Contracts payable	447,761.64	2,590,597.64
Customer Deposits	12,833.33	12,533.33
Total restricted current liabilities	\$1,765,594.97	\$3,648,130.97
Total current liabilities	\$2,869,974.70	\$4,300,332.41
Noncurrent liabilities:		
Unrestricted:		
Compensated absences	\$133,553.05	\$137,752.12
Net pension obligation	2,698,788.00	2,034,151.00
Total noncurrent unrestricted liabilities	\$2,832,341.05	\$2,171,903.12
Restricted:		
General obligation bonds payable (net of unamortized premiums and discounts)	9,509,073.39	8,458,345.39
Total noncurrent restricted liabilities	\$9,509,073.39	\$8,458,345.39
Total noncurrent liabilities	\$12,341,414.44	\$10,630,248.51
Total liabilities	\$15,211,389.14	\$14,930,580.92
Deferred Inflow of Resources		
Deferred pension inflow	\$274,945.00	\$392,961.00
Total Liabilities and Deferred Inflow of Resources	\$15,486,334.14	\$15,323,541.92
<b>Net Position:</b>		
Net investment in capital assets	\$77,535,830.46	\$81,658,419.56
Restricted for debt service	3,076,533.66	4,230,982.46
Restricted for capital assets	1,150,463.07	699,777.72
Unrestricted	8,169,507.36	7,228,247.64
Total net position	\$89,932,334.55	\$93,817,427.38



2019 COMPOSITE STATISTIC CHART



	Airline Enplanements			Aircraft Landed Weight			Air Cargo			Aircraft Operations					
	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%
Jan	23,057	24,334	27,446	3,112	12.75%	36,170,333	37,338,558	45,119,355	7,780,797	20.84%	1,784,156	1,843,758	1,800,406	-43,352	-2.35%
Feb	24,174	23,589	30,163	6,574	27.87%	35,332,224	34,115,427	43,915,750	9,799,323	28.72%	1,704,796	1,774,488	1,685,905	-88,583	-4.99%
Mar	30,085	31,761	40,371	8,610	27.11%	44,036,966	44,471,024	54,550,047	10,079,023	22.66%	2,147,721	1,851,234	1,957,265	106,031	5.73%
Apr	23,877	26,440	33,159	6,719	25.41%	38,725,078	38,592,178	49,157,940	10,565,762	27.38%	1,874,776	1,717,205	2,033,219	316,014	18.40%
May	24,522	27,042	33,546	6,604	24.42%	38,246,493	40,158,989	48,752,498	8,593,509	21.40%	2,074,980	2,069,079	2,414,023	344,944	16.67%
Jun	25,310	31,349	35,982	4,633	14.75%	38,511,352	47,137,509	48,069,984	932,375	1.98%	2,269,959	2,054,333	2,449,186	394,853	19.22%
Jul	24,798	32,358				37,304,662	48,676,256				1,766,312	1,850,470			
Aug	23,548	33,370				39,768,928	50,721,887				2,207,242	2,110,500			
Sep	24,188	32,843				38,900,636	50,557,236				2,036,532	2,207,003			
Oct	29,311	37,330				42,587,991	54,636,739				2,042,061	1,942,067			
Nov	26,675	35,608				40,074,807	52,171,472				1,989,084	1,825,215			
Dec	25,946	32,853				39,406,140	49,320,627				1,866,760	1,706,870			
<b>Ann. Totals</b>	305,491	368,877				469,065,610	547,909,002				23,764,379	22,952,222			
<b>YTD</b>	151,025	164,515	200,767	36,252	22.04%	231,022,446	241,814,785	289,565,574	47,750,789	19.75%	11,856,388	11,310,097	12,340,004	1,029,907	9.11%
											38,308	40,100	19,626	1,825	10.25%
											17,186	17,801	19,626	1,825	10.25%

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2019 COMPOSITE STATISTIC CHART



	Aviation Fuel Flowage - Gallons			Car Rental - Gross Sales			Restaurant/Gift Shop - Gross Sales			Republic Parking - Gross Sales					
	For Ref. 2017	2018	2019	Diff	%	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%
Jan	409,200	405,970	508,391	102,421	25.23%	\$551,344	\$567,289	\$698,471	\$131,182	23.12%	\$136,403	\$146,963	\$168,095	\$19,932	13.38%
Feb	422,850	436,183	563,504	127,321	29.19%	\$556,406	\$595,332	\$682,397	\$87,065	14.62%	\$132,327	\$146,779	\$180,079	\$34,100	23.23%
Mar	460,833	536,600	626,890	90,290	16.83%	\$688,330	\$795,129	\$889,712	\$94,583	11.90%	\$173,640	\$194,745	\$239,253	\$44,508	22.85%
Apr	479,786	505,154	579,000	73,846	14.62%	\$772,959	\$778,450	\$1,003,632	\$225,182	28.93%	\$153,747	\$158,803	\$197,310	\$40,507	25.83%
May	475,368	496,824	565,763	66,939	13.88%	\$888,201	\$909,603	\$1,078,072	\$168,469	18.52%	\$137,831	\$162,292	\$210,096	\$47,804	29.46%
Jun	460,411	483,691	558,063	74,372	15.38%	\$852,879	\$1,001,124	\$1,060,068	58,944	5.89%	\$162,251	\$206,732	\$222,580	\$15,848	7.67%
Jul	487,983	552,415				\$1,020,548	\$1,371,950				\$170,922	\$206,437			
Aug	498,209	696,916				\$1,002,616	\$1,317,134				\$168,419	\$209,213			
Sep	576,969	901,028				\$948,835	\$1,234,325				\$165,255	\$206,175			
Oct	641,684	700,934				\$1,013,253	\$1,149,256				\$188,698	\$218,985			
Nov	505,764	668,753				\$784,073	\$1,008,292				\$162,142	\$211,669			
Dec	438,498	588,774				\$597,304	\$749,294				\$159,552	\$184,283			
<b>Ann. Totals</b>	5,858,555	6,873,242				\$9,676,748	\$11,477,178				\$1,901,187	\$2,253,076			
<b>YTD</b>	2,708,448	2,864,422	3,401,611	537,189	18.75%	4,310,119	4,646,927	\$5,412,352	\$765,425	16.47%	896,199	1,016,314	\$1,219,013	\$202,699	19.94%
											\$3,169,055	\$3,658,473			
											1,699,955	1,796,637	\$2,126,142	\$329,505	18.34%

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2019 COMPOSITE STATISTIC CHART



	South Shore Passengers				South Shore Ops.				Bus Passengers				International Flights - GAF			
	For Ref. 2017	2018	2019	Diff. %	For Ref. 2017	2018	2019	Diff. %	For Ref. 2017	2018	2019	Diff. %	For Ref. 2017	2018	2019	Diff. %
Jan	14,626	15,027	14,125	-902 -6.00%	207	195	186	-9 -4.62%	2,788	2,912	1,741	-1,171 -40.21%	0	10	6	-4 -40.00%
Feb	16,499	16,778	12,881	-3,897 -23.23%	188	180	166	-14 -7.78%	2,060	1,889	1,792	-97 -5.13%	0	9	11	2 22.22%
Mar	18,235	21,211	20,397	-814 -3.84%	209	199	197	-2 -1.01%	1,192	1,995	1,788	-207 -10.36%	0	10	7	-3 -30.00%
Apr	23,040	20,509	20,180	-329 -1.60%	200	182	194	12 6.55%	2,803	2,257	1,905	-352 -15.60%	0	7	7	0 0.00%
May	20,085	19,452	19,127	-325 -1.67%	208	185	183	-2 -1.08%	2,997	2,651	2,375	-276 -10.41%	0	13	12	-1 -7.69%
Jun	22,143	20,965	20,088	-877 -4.18%	202	181	182	1 0.55%	3,533	2,720	2,612	-108 -3.97%	1	13	8	-5 -38.45%
Jul	27,623	25,692			206	209			3,718	2,818			7	7		
Aug	22,887	22,069			209	192			3,248	2,408			15	8		
Sep	23,618	20,944			200	190			2,892	1,483			10	12		
Oct	25,870	18,422			208	201			2,917	1,907			7	20		
Nov	21,387	22,997			201	193			2,528	1,921			7	16		
Dec	24,781	22,575			217	194			3,020	2,083			11	7		
Ann. Totals	260,794	246,641			2,455	2,301			33,696	27,044			58	132		
YTD	114,628	113,942	106,798	-7,144 -6.27%	1,214	1,122	1,108	-14 -1.25%	15,373	14,424	12,213	-2,211 -15.33%	1	62	51	-11 -17.74%

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