

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

NOVEMBER 21, 2019

THURSDAY

The Board meeting of the St. Joseph County Airport Authority District was called to order at 11:35 a.m. on Thursday, November 21, 2019, by President Bernard J. Asdell.

Present: Bernard J. Asdell, President
Thomas S. Botkin, Vice President
Abraham Marcus, Treasurer/Assistant Secretary
David R. Sage, Secretary

Comprising a quorum of the St. Joseph County Airport Authority District Board; also present at the meeting were:

Mike Daigle, CEO & Executive Director
Mitch Heppenheimer, Attorney
Julie Curtis, Vice President of Marketing & Development
Aaron Kobb, Vice President Finance & Administration
Kerianne Linn, Properties Manager
Megan Murray, Terminal Services Supervisor
Mike Ornat, Safety Chief
Karen Gorbitz, Staff Accountant
Melanie Roberson, Staff Accountant
Sue Oakley, Accounting/Purchasing Assistant
Sandy Schick, Administrative Assistant/Recording Secretary

Michelle Reedy, Temporary HR Assistant
Richard Ives, Friend of the Authority
James Sipocz, Friend of the Authority

Dr. Asdell call to order the St. Joseph County Airport Authority District Board meeting at 11:02 a.m.

Dr. Asdell introduced the first item on the Agenda, approval of the Minutes from the October 31, 2019, Board meeting.

Mr. Marcus moved, and Mr. Botkin seconded the motion to approve the Minutes from the Board meeting held on October 31, 2019.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is approval of the Payroll Warrants dated November 1, 2019.

Mr. Sage moved, and Mr. Marcus seconded the motion to approve the Payroll Warrants dated November 1, 2019.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

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The next item on the Agenda is approval of the Payroll Warrants dated November 15, 2019.

Mr. Sage moved, and Mr. Botkin seconded the motion to approve the Payroll Warrants dated November 15, 2019.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is the approval of the Invoice Vouchers and Claim Payments per the Schedule dated November 21, 2019.

Mr. Sage moved, and Mr. Marcus seconded the motion to approve the Invoice Vouchers and Claim Payments as per the Schedule dated November 21, 2019.

Mr. Botkin questioned the payment to Dell Marketing L.P., Check #9795 for Desktop Computers for each Gate location and a Computer Server for Common Use Gate EASE System in the Terminal building in the amount of \$17,734.69.

Mr. Daigle stated these are computers for the EASE Common Use Gate System. This is a project that was pre-approved by the Board. Mr. Botkin questioned if these were replacing other computers. Mr. Daigle explained that this computer system will allow any airline to work from any Gate and will give the airline access to their own computer network at any Gate in the Concourse. These are new computers being purchased for this new system.

Mr. Marcus questioned the payments to Cressy Consulting Group, LLC for Check #9829 and Check #9871 for consulting services for Business Best Practices Leadership Academy for Executive Staff each in the amount of \$2,500.00. Mr. Daigle stated this is the firm that is assisting with Executive Staff growth. Mr. Marcus questioned if there would be any more of these expenses. Mr. Daigle indicated there are about five (5) or six (6) more and these are once a month billing.

There being no further comments, questions, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced the next item on the Agenda.

FINANCIAL STATEMENT FOR THE MONTH OF SEPTEMBER 2019.

Mr. Botkin moved, and Mr. Sage seconded the motion to accept the Financial Statement report for the month of September 2019.

Mr. Kobb referred to the Statement of Revenue Disbursements and Activity (Cash Basis) for the period ending September 30, 2019. Refer to the attached report.

Mr. Kobb stated that Operating Revenues increased Year-to-Date \$669,662.33. The Total Operating Expenses increased slightly for the month. Total Other Revenues increased as a result from Other Revenue which reported \$144,699.12. In Other Revenue, a grant of \$138,000.00 was received from Visit South Bend/Mishawaka, which was used for the Terrazzo

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flooring in the Terminal building . Total Income increased \$140,946.17 for the month of September and Year-to-Date increased \$470,629.39. Capital Spending reported \$790,458.349 for September, which was mainly spending for the Parking Lot Expansion Project. Debt Service Activity reported the Passenger Facility Charge Revenue of \$303,262.75 for September. If you will remember, it was quite low for August due to a timing issue. Now the Passenger Facility Charge Revenue has adjusted in September and is back in line and Year-to-Date there is an increase of \$340,145.02.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried to accept the report.

Dr. Asdell introduced the next item on the Agenda, Report of Financial Statements (Statement of Net Position) for the Third Quarter of 2019 ending September 30, 2019.

Mr. Botkin moved and Mr. Marcus seconded the motion to accept the Report of Financial Statements (Statement of Net Position) for the Third Quarter of 2019 ending September 30, 2019.

Mr. Kobb stated Total Assets and Deferred Outflows increased to \$106,393,448.47 in September 2019. That is primarily cash resulting from our Passenger Facility Charge and Customer Facility Charge growth. Total Net Position increased in September 2019 to \$90,998,017.03.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried to accept the report.

Dr. Asdell introduced the next item on the Agenda, Transfer Between Accounts/Funds.

Mr. Sage moved the Mr. Marcus seconded the motion to approve the Transfer Between Accounts/Funds.

<u>FROM ACCOUNT</u>	<u>TOTAL</u>
<i>Debt Service Fund - 06</i>	\$ (787,287.39)
<u>TO ACCOUNT</u>	
<i>Tax Revenue Fund – 18</i>	\$ 787,287.39
Transfer of excess funds	

There being no questions, comments, or discussion, with a unanimous vote, the motion carried to accept the transfer between accounts/funds.

Dr. Asdell introduced the next item on the Agenda the second, Transfer Between Accounts/Funds.

Mr. Botkin moved the Mr. Marcus seconded the motion to approve the second Transfer Between Accounts/Funds.

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<u>FROM ACCOUNT</u>	<u>TOTAL</u>
<i>Passenger Facility Charge (PFC) Fund – 03</i>	\$ (831,421.63)
<u>TO ACCOUNT</u>	
<i>Passenger Facility Charge (PFC) Bond Reserve Fund - 16</i>	\$ 831,421.63
Transfer funds to meet debt service reserve obligation.	

There being no questions, comments, or discussion, with a unanimous vote, the motion carried to accept the second transfer between accounts/funds.

Dr. Asdell introduced the next item on the Agenda, Tabled and Unfinished Business, which there is none and Continuing Business, which there is none.

Dr. Asdell introduced the next item on the Agenda, New Business.

NEW BUSINESS

Dr. Asdell introduced: CONSIDERATION TO APPROVE RESOLUTION 2019-07, THE ST. JOSEPH COUNTY AIRPORT AUTHORITY 2020 SALARY AND HOURLY PAY RANGES.

Mr. Sage moved, and Mr. Botkin seconded the motion to approve Resolution 2019-07, the St. Joseph County Airport Authority 2020 Salary and Hourly Pay Ranges.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO APPROVE RESOLUTION 2019-08, THE ST. JOSEPH COUNTY AIRPORT AUTHORITY 2020 AIRPORT RATES AND CHARGES.

Mr. Sage moved, and Mr. Botkin seconded the motion to approve Resolution 2019-08, the St. Joseph County Airport Authority 2020 Airport Rates and Charges.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO APPROVE A REVISED CREDIT CARD USAGE POLICY.

Mr. Marcus moved, and Mr. Botkin seconded the motion to approve a revised Credit Card Usage Policy.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

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Dr. Asdell introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR EXTENSION TO THE GROUND TRANSPORTATION AGREEMENT WITH METROPOLITAN HARRISON TRANSPORTATION SERVICE.

Mr. Marcus moved, and Mr. Botkin seconded the motion to approve a one (1) year extension to the ground transportation agreement with Metropolitan Harrison Transportation Service.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO RATIFY EXECUTIVE SESSION ITEM 2019-2-1, PERFORMANCE REVIEW OF EXECUTIVE DIRECTOR, AND AUTHORIZING THE AUTHORITY BOARD PRESIDENT TO TAKE THE STEPS NECESSARY TO MOVE THE ITEM FORWARD AND SIGN ANY AND ALL APPROPRIATE DOCUMENTS.

Mr. Sage moved, and Mr. Marcus seconded the motion to ratify Executive Session Item 2019-2-1, performance review of Executive Director, and authorizing the Authority Board President to take the steps necessary to move the item forward and sign any and all appropriate documents.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO RATIFY EXECUTIVE SESSION ITEM 2019-8-1, ABOUT PERSONNEL MATTERS AND AUTHORIZE THE EXECUTIVE DIRECTOR TO TAKE THE STEPS NECESSARY TO MOVE THE ITEM FORWARD AND SIGN ANY AND ALL APPROPRIATE DOCUMENTS.

Mr. Botkin moved, and Mr. Marcus seconded the motion to ratify Executive Session Item 2019-8-1, about personnel matters and authorize the Executive Director to take the steps necessary to move the item forward and sign any and all appropriate documents.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO RATIFY EXECUTIVE SESSION ITEM 2019-8-2, EMPLOYEE SEPARATION AGREEMENT AND AUTHORIZING THE AUTHORITY BOARD PRESIDENT AND EXECUTIVE DIRECTOR TO TAKE THE STEPS NECESSARY TO MOVE THE ITEM FORWARD AND SIGN ANY AND ALL APPROPRIATE DOCUMENTS.

Mr. Botkin moved, and Mr. Sage seconded the motion to ratify Executive Session Item 2019-8-2, employee separation agreement and authorizing the Authority Board President and Executive Director to take the steps necessary to move the item forward and sign any and all appropriate documents.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

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Dr. Asdell introduced: CONSIDERATION TO APPROVE THE ST. JOSEPH COUNTY AIRPORT AUTHORITY 2020 BOARD OF DIRECTOR'S MEETING SCHEDULE.

Mr. Sage moved, and Mr. Marcus seconded the motion to approve the St. Joseph County Airport Authority 2020 Board of Director's meeting schedule.

Dr. Asdell questioned if there was a change to September 24, 2020. Ms. Schick indicated there was a change. The actual date for September is the 24th, which is a Thursday. Discussion continued and Ms. Schick indicated there was an error on the original draft of the 2020 Board Meeting Schedule for September.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced the Executive Director's Report.

THE EXECUTIVE DIRECTOR'S REPORT

Mr. Daigle referred to the 2019 Composite Statistic Chart for the period ending September 30, 2019. Please refer to the attached 2019 Composite Statistic Chart.

Mr. Daigle stated there has been an increase of 5.96% in Enplanements for the month of September 2019. Year-to-Date is still strong with an increase of 17.12% in Enplanements. Aircraft Landed Weight decrease 1.97% in September. Air Cargo decreased in September 26.06% and Aircraft Operations decreased 8.01%. Aviation Fuel Flowage was down for September 26.36%, but Year-to-Date is up 6.01%. Car Rental Sales decreased slightly. Restaurant/Gift Shop, and Republic Parking Gross Sales all increased. There continues to be a decline in South Shore Passengers, however South Shore Operations increased. Bus Passengers increased 34.59% for the month and International Flights substantially increased in September.

Mr. Daigle indicated that on Monday, November 25th, Allegiant will have their inaugural flight to Sarasota/Bradenton from South Bend. There is a kick-off event planned for Monday morning, if the Board would like to attend.

Mr. Daigle remarked that within the Airport Authority there have been staffing changes over the past month. Two new positions were created: Project Manager, Cliff Jenkins and Terminal Services Manager, Megan Murray. Brian Bauman has accepted the position of Maintenance Manager. Those were internal changes. Staff is very proud and happy for them. Staff has also extended a job offer to Michelle Reedy, our Human Resources Consultant, for the position of Human Resources Manager; which she has accepted.

Dr. Asdell introduced: PRIVILEGE OF THE FLOOR

Mr. Jim Sipocz addressed the Board. Mr. Sipocz question if the Airport Authority has considered installing Solar panels in the canopy's in the parking lot. Mr. Daigle stated Staff has considered that. It is not eminent; however, it is on the horizon to determine if it is feasible.

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Mr. Sipocz stated that several patrons have commented that they are very happy and pleased to see the improvements in the Terminal building, especially the flooring.

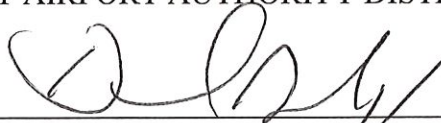
Mr. Sipocz questioned if the Airport Authority has considered building a parking garage. Mr. Daigle stated that primarily the cost of a parking garage is so much more expensive than surface parking, therefore, a parking garage is not feasible at this time.

Dr. Asdell introduced: ADJOURNMENT

Dr. Asdell asked for a motion to adjourn the meeting.
There was a motion by Mr. Botkin and seconded by Mr. Sage to adjourn the meeting.
The Board meeting was adjourned at 11:35 a.m.

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By: _____


David R. Sage, Secretary

Written By: Michael A. Daigle, A.A.E

St. Joseph County Airport Authority
 Revenues, Disbursements, and Activity (Cash Basis) - SUMMARY
 For the Nine Months Ending Monday, September 30, 2019

	September 2018	September 2019	Incr/(Decr)	2018 YTD	2019 YTD	Incr/(Decr)
Operating revenues:						
Airfield	\$100,140.39	\$92,650.48	(\$7,489.91)	\$625,205.70	\$666,841.56	\$41,635.86
Terminal - Aviation	156,919.10	162,448.19	5,529.09	1,346,969.71	1,453,483.30	106,513.59
Terminal - Nonaviation	18,860.15	20,768.97	1,908.82	147,010.32	169,369.24	22,358.92
Concessions	165,764.75	163,287.49	(2,477.26)	1,218,625.08	1,311,740.90	93,115.82
Parking	258,971.34	288,667.79	29,696.45	2,183,433.79	2,588,628.98	405,195.19
FBO	50,376.69	56,501.15	6,124.46	392,292.50	384,606.75	(7,685.75)
Building and Land Rents	40,505.19	47,112.22	6,607.03	431,874.14	446,825.79	14,951.65
Other	6,422.95	0.00	(6,422.95)	19,422.95	13,000.00	(6,422.95)
Total Operating Revenues	\$797,960.56	\$831,436.29	\$33,475.73	\$6,364,834.19	\$7,034,496.52	\$669,662.33
Operating expenses:						
Employee Expenses	\$380,284.71	\$405,787.38	\$25,502.67	\$3,805,285.10	\$3,822,799.13	\$17,514.03
Supplies	58,555.37	36,118.67	(22,436.70)	664,489.58	704,625.49	40,135.91
Repairs	36,757.25	40,846.86	4,089.61	387,646.87	716,848.06	329,201.19
Service Contracts	8,685.25	7,782.75	(902.50)	65,024.20	89,208.91	24,184.71
Marketing/Advertising	21,880.85	51,568.68	29,687.83	326,425.95	393,831.75	67,405.80
Utilities (Gas, Water, Elec)	82,809.86	59,426.36	(23,383.50)	578,881.79	521,219.83	(57,661.96)
Other Services and Charges	83,296.19	93,222.15	9,925.96	1,058,632.17	1,399,672.04	341,039.87
Total Operating Expenses	\$672,269.48	\$694,752.85	\$22,483.37	\$6,886,385.66	\$7,648,205.21	\$761,819.55
Operating income	\$125,691.08	\$136,683.44	\$10,992.36	(\$521,551.47)	(\$613,708.69)	(\$92,157.22)
Other revenues:						
Property taxes	\$0.00	\$0.00	\$0.00	\$1,128,713.50	\$1,311,568.87	\$182,855.37
Other tax distributions	26,370.83	34,362.08	7,991.25	384,165.49	442,667.17	58,501.68
Interest & investment revenue	21,998.44	28,320.49	6,322.05	157,505.59	248,627.14	91,121.55
Federal grant - LEO	28,549.80	19,850.20	(8,699.60)	88,947.60	102,042.00	13,094.40
Other revenue	20,359.01	144,699.12	124,340.11	34,254.91	251,468.52	217,213.61
Total Other Revenues	97,278.08	227,231.89	129,953.81	1,793,587.09	2,356,373.70	562,786.61
Total Income	\$222,969.16	\$363,915.33	\$140,946.17	\$1,272,035.62	\$1,742,665.01	\$470,629.39
Capital Activity						
Capital Grants	\$64,720.77	\$0.00	(\$64,720.77)	\$549,118.11	\$1,647,263.28	\$1,098,145.17
Capital Spending	(3,843.08)	(790,458.49)	(786,615.41)	(1,290,324.24)	(2,676,061.86)	(1,385,737.62)
Net Activity	\$60,877.69	(\$790,458.49)	(\$851,336.18)	(\$741,206.13)	(\$1,028,798.58)	(\$287,592.45)
Debt Service Activity						
Tax Revenue/Interest	\$1,604.62	\$3,453.69	\$1,849.07	\$1,063,416.62	\$40,590.72	(\$1,022,825.90)
Passenger Facility Charge Revenue	34,440.73	303,262.75	268,822.02	1,098,837.94	1,438,982.96	340,145.02
Bond Principle Payment	0.00	0.00	0.00	(650,000.00)	(660,000.00)	(10,000.00)
Bond Interest Exp. & Fees	0.00	0.00	0.00	(208,028.13)	(193,068.75)	14,959.38
Net Activity	\$36,045.35	\$306,716.44	\$270,671.09	\$1,304,226.43	\$626,504.93	(\$677,721.50)
Cum Building Activity						
Airline Revenue Guarantee-AA	\$0.00	\$0.00	\$0.00	\$0.00	(\$867,992.00)	(\$867,992.00)
State Grant Revenue - AA	0.00	0.00	0.00	0.00	291,780.00	291,780.00
Tax Revenue/Interest	\$5,702.00	\$5,758.99	\$56.99	\$164,318.38	\$199,241.29	\$34,922.91
Net Activity	\$5,702.00	\$5,758.99	\$56.99	\$164,318.38	(\$376,970.71)	(\$541,289.09)

2019 COMPOSITE STATISTIC CHART



	Airline Enplanements			Aircraft Landed Weight			Air Cargo			Aircraft Operations					
	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%
Jan	23,057	24,334	27,446	3,112	12.79%	36,170,333	37,338,558	45,719,355	7,780,797	20.84%	1,784,156	1,843,758	1,800,406	-43,352	-2.35%
Feb	24,174	23,589	30,163	6,574	27.87%	35,332,224	34,116,427	43,915,750	9,799,323	28.72%	1,704,796	1,774,488	1,685,905	-88,583	-4.99%
Mar	30,085	31,761	40,371	8,610	27.11%	44,036,966	44,471,024	54,550,047	10,079,023	22.66%	2,147,721	1,851,234	1,957,265	106,031	5.73%
Apr	23,877	26,440	33,159	6,719	25.41%	38,725,078	38,592,178	49,157,940	10,565,762	27.38%	1,874,776	1,717,205	2,033,219	316,014	18.40%
May	24,522	27,042	33,646	6,604	24.42%	38,246,493	40,158,989	48,752,458	8,593,509	21.40%	2,074,980	2,069,079	2,414,023	344,944	16.67%
Jun	25,310	31,349	35,982	4,633	14.78%	38,511,352	47,137,609	48,069,984	932,375	1.98%	2,269,959	2,054,333	2,449,166	394,833	19.22%
Jul	24,798	32,358	37,589	5,231	16.17%	37,304,662	46,676,256	52,156,923	3,480,667	7.15%	1,766,312	1,850,470	2,344,420	493,950	26.69%
Aug	23,548	33,370	34,972	1,602	4.80%	39,768,928	50,721,887	49,413,059	-1,308,788	-2.58%	2,207,242	2,110,500	2,119,468	8,968	0.42%
Sep	24,188	32,843	34,800	1,957	5.96%	38,900,636	50,567,236	49,570,763	-996,473	-1.97%	2,036,532	2,207,003	1,631,790	-575,213	-26.06%
Oct	29,311	37,330				42,587,991	54,636,739				2,042,061	1,942,067			
Nov	26,675	35,608				40,074,807	52,171,472				1,989,084	1,825,215			
Dec	25,946	32,853				39,406,140	49,320,627				1,866,760	1,706,870			
Ann. Totals	305,491	368,877				469,065,610	547,909,002				23,764,379	22,952,222			
YTD	223,559	263,086	308,128	45,042	17.12%	346,996,672	391,780,164	440,706,359	48,926,195	12.49%	17,866,474	17,478,070	18,435,662	957,612	5.48%
											38,308	40,100			
											28,251	30,184	31,871	1,687	5.59%

Comments: International - General Aviation first flight 6/30/2017
American Airlines - Service started 6/7/2018 to DFW & CLT, Twice Daily



	Aviation Fuel Flowage - Gallons				Car Rental - Gross Sales				Restaurant/Gift Shop - Gross Sales				Republic Parking - Gross Sales			
	For Ref. 2017	2018	2019	Diff %	For Ref. 2017	2018	2019	Diff %	For Ref. 2017	2018	2019	Diff %	For Ref. 2017	2018	2019	Diff %
Jan	409,200	405,970	508,391	102,421 25.23%	\$551,344	\$557,289	\$698,471	\$131,182 23.12%	\$136,403	\$148,963	\$168,895	\$19,932 13.38%	\$281,405	\$285,292	\$310,436	\$25,144 8.81%
Feb	422,850	436,183	563,504	127,321 29.19%	\$556,406	\$595,332	\$682,397	\$87,065 14.62%	\$132,327	\$146,779	\$180,879	\$34,100 23.23%	\$272,330	\$271,854	\$343,289	\$71,435 26.28%
Mar	460,833	536,600	626,890	90,290 16.83%	\$688,330	\$795,129	\$889,712	\$94,583 11.90%	\$173,640	\$194,745	\$239,253	\$44,508 22.85%	\$344,829	\$350,756	\$439,565	\$88,809 25.32%
Apr	479,786	505,154	579,000	73,846 14.62%	\$772,959	\$778,450	\$1,003,632	\$225,182 28.93%	\$153,747	\$156,803	\$197,310	\$40,507 25.83%	\$298,071	\$317,946	\$382,901	\$64,955 20.43%
May	475,368	496,824	565,763	68,939 13.88%	\$688,201	\$909,603	\$1,078,072	\$168,469 18.52%	\$137,831	\$162,292	\$210,096	\$47,804 29.46%	\$251,104	\$274,283	\$342,200	\$67,917 24.76%
Jun	460,411	483,691	558,063	74,372 15.38%	\$652,879	\$1,001,124	\$1,060,088	\$58,944 5.89%	\$162,251	\$206,732	\$222,980	\$15,848 7.87%	\$252,216	\$296,506	\$341,681	\$45,175 15.24%
Jul	487,983	552,415	615,989	63,574 11.51%	\$1,020,548	\$1,371,950	\$1,458,011	\$86,061 6.27%	\$170,922	\$206,437	\$238,848	\$32,411 15.70%	\$231,311	\$297,498	\$302,894	\$5,396 1.81%
Aug	499,209	696,916	635,253	-61,663 -8.85%	\$1,002,616	\$1,317,134	\$1,394,398	\$77,264 5.87%	\$158,419	\$209,213	\$216,414	\$7,201 3.44%	\$227,856	\$296,295	\$316,135	\$19,840 6.70%
Sep	576,969	901,028	663,561	-237,467 -26.36%	\$948,835	\$1,234,325	\$1,205,292	-\$29,033 -2.35%	\$165,255	\$206,175	\$215,717	\$9,542 4.63%	\$223,596	\$287,693	\$320,529	\$32,836 11.41%
Oct	641,684	700,934			\$1,013,253	\$1,149,266			\$188,698	\$216,985			\$290,328	\$359,033		
Nov	505,764	668,753			\$784,073	\$1,008,292			\$162,142	\$211,669			\$251,462	\$334,068		
Dec	438,498	588,774			\$597,304	\$749,294			\$159,552	\$184,283			\$234,547	\$287,249		
Ann. Totals	5,858,555	6,973,242			\$9,676,748	\$11,477,178			\$1,901,187	\$2,253,076			\$3,169,055	\$3,658,473		
YTD	4,272,609	5,014,781	5,316,414	301,633 6.01%	7,282,118	8,570,336	\$9,470,053	\$899,717 10.50%	1,390,795	1,638,139	\$1,869,992	\$251,853 15.37%	2,382,718	2,678,123	\$3,099,630	\$421,507 15.74%

Comments: International - General Aviation first flight 6/30/2017
 American Airlines - Service started 6/7/2018 to DFW & CLT, Twice Daily

2019 COMPOSITE STATISTIC CHART



	South Shore Passengers				South Shore Ops.				Bus Passengers				International Flights - GAF			
	For Ref. 2017	2018	2019	Diff. %	For Ref. 2017	2018	2019	Diff. %	For Ref. 2017	2018	2019	Diff. %	For Ref. 2017	2018	2019	Diff. %
Jan	14,626	15,027	14,125	-902 -6.00%	207	195	186	-9 -4.62%	2,788	2,912	1,741	-1,171 -40.21%	0	10	6	-4 -40.00%
Feb	16,499	16,778	12,881	-3,897 -23.23%	188	180	166	-14 -7.78%	2,080	1,889	1,792	-97 -5.13%	0	9	11	2 22.22%
Mar	18,235	21,211	20,397	-814 -3.84%	209	199	197	-2 -1.01%	1,192	1,995	1,788	-207 -10.38%	0	10	7	-3 -30.00%
Apr	23,040	20,509	20,180	-329 -1.60%	200	182	194	12 6.59%	2,803	2,257	1,905	-352 -15.60%	0	7	7	0 0.00%
May	20,085	19,452	19,127	-325 -1.67%	208	185	183	-2 -1.08%	2,997	2,651	2,375	-276 -10.41%	0	13	12	-1 -7.69%
Jun	22,143	20,965	20,088	-877 -4.18%	202	181	182	1 0.55%	3,533	2,720	2,612	-108 -3.97%	1	13	8	-5 -38.46%
Jul	27,623	25,692	23,571	-2,121 -8.26%	206	209	190	-19 -9.09%	3,718	2,818	2,771	-47 -1.67%	7	7	13	6 85.71%
Aug	22,887	22,069	20,433	-1,636 -7.41%	209	192	190	-2 -1.04%	3,248	2,408	2,439	31 1.29%	15	8	13	5 62.50%
Sep	23,618	20,944	19,530	-1,414 -6.75%	200	190	192	2 1.05%	2,892	1,483	1,996	513 34.59%	10	12	16	4 33.33%
Oct	25,870	18,422			208	201			2,917	1,907			7	20		
Nov	21,387	22,997			201	193			2,528	1,921			7	16		
Dec	24,781	22,575			217	194			3,020	2,083			11	7		
Ann. Totals	260,794	246,641			2,455	2,301			33,696	27,044			58	132		
YTD	188,756	182,547	170,332	-12,315 -6.74%	1,829	1,713	1,680	-33 -1.93%	25,231	21,133	19,419	-1,714 -8.11%	33	89	93	4 4.49%

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