

# ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

**FEBRUARY 27, 2020**

**THURSDAY**

The Board meeting of the St. Joseph County Airport Authority District was called to order at 11:30 a.m. on Thursday, February 27, 2020, by President Bernard J. Asdell.

Present:                    Bernard J. Asdell, President  
                                 Thomas S. Botkin, Vice President  
                                 Abraham Marcus, Treasurer/Assistant Secretary  
                                 David R. Sage, Secretary

Comprising a quorum of the St. Joseph County Airport Authority District Board; also present at the meeting were:

Mike Daigle, CEO & Executive Director  
Mitch Heppenheimer, Attorney  
Julie Curtis, Vice President of Marketing & Development  
Aaron Kobb, Vice President Finance & Administration  
Cliff Jenkins, Project Manager  
Kerianne Linn, Properties Manager  
Mike Ornat, Safety Chief  
Michelle Reedy, Human Resources Manager  
Karen Gorbitz, Staff Accountant  
Sue Oakley, Accounting/Purchasing Assistant  
Kennedy Richardson, Marketing Intern  
Melanie Roberson, Staff Accountant  
Sandy Schick, Recording Secretary

Richard Ives, Friend of the Authority  
David Reed, Atlantic Aviation  
Kevin Coates, United  
Bill Buckholz, American Airlines

Dr. Asdell called to order the St. Joseph County Airport Authority District Board meeting at 11:30 a.m.

Dr. Asdell introduced the first item on the Agenda, approval of the Minutes from the January 30, 2020, Board meeting.

Mr. Sage moved, and Mr. Botkin seconded the motion to approve the Minutes from the Board meeting held on January 30, 2020.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is approval of the Payroll Warrants dated February 7, 2020.

Mr. Botkin moved, and Mr. Marcus seconded the motion to approve the Payroll Warrants dated February 7, 2020.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

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The next item on the Agenda is approval of the Payroll Warrants dated February 21, 2020.

Mr. Sage moved, and Mr. Marcus seconded the motion to approve the Payroll Warrants dated February 21, 2020.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is the approval of the Invoice Vouchers and Claim Payments per the Schedule dated February 27, 2020.

Mr. Sage moved, and Mr. Botkin seconded the motion to approve the Invoice Vouchers and Claim Payments per the Schedule dated February 27, 2020.

Mr. Botkin questioned the payment to Landrum and Brown, Inc., Check #10274 in the amount of \$10,200.00 for Consulting Services for New Airline Model and Lease Agreements. Mr. Daigle stated that Landrum and Brown are rewriting a new lease agreement model for airline leases. In the next few months, Staff will be discussing with the airlines a new five (5) year lease agreement. Mr. Daigle commented that Landrum and Brown have been in the aviation consulting business for over 25 years. They also do our air service development consulting. Trillion was our consultant previously, and they were bought out by Landrum and Brown.

There being no further comments, questions, or discussion, with a unanimous vote, the motion carried. Mr. Sage abstained from voting.

Dr. Asdell introduced the next item on the Agenda.

## FINANCIAL STATEMENT FOR THE MONTH OF DECEMBER 2019.

Mr. Sage moved, and Mr. Botkin seconded the motion to accept the Financial Statement report for the month of December 2019.

Mr. Kobb referred to the Statement of Revenue Disbursements and Activity (Cash Basis) for the period ending December 31, 2019. Refer to the attached report.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried to accept the report.

Dr. Asdell introduced the next item on the Agenda.

## REPORT OF FINANCIAL STATEMENTS (STATEMENT OF NET POSITION) FOR THE FOURTH QUARTER OF 2019 ENDING DECEMBER 31, 2019.

Mr. Botkin moved, and Mr. Sage seconded the motion to accept the Report of Financial Statements (Statement of Net Position) for the Fourth Quarter of 2019 ending December 31, 2019.

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Mr. Kobb referred to the Report of Financial Statements (Statement of Net Position) for the Fourth Quarter of 2019 ending December 31, 2019. Refer to the attached report.

Mr. Kobb stated the problem with this report is that the 2019 Post Adjustments will not be completed until the 2019 Audit is done some time in July or August. Once the Audit is completed, Staff will present an updated year-end report to the Board.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried to accept the report.

Dr. Asdell introduced the next item on the Agenda, Tabled and Unfinished Business which there was none and Continuing Business which there was none.

Dr. Asdell introduced the next item on the Agenda, New Business.

## NEW BUSINESS

Dr. Asdell introduced: CONSIDERATION TO APPROVE A NEW ONE (1) YEAR LEASE AGREEMENT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND UNITED PARCEL SERVICE, INC. (UPS) FOR GLYCOL STORAGE.

Mr. Botkin moved, and Mr. Marcus to approve a new one (1) year lease agreement between the St. Joseph County Airport Authority and United Parcel Service, Inc. (UPS) for Glycol Storage.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR EXTENSION TO THE LEASE AGREEMENT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND UNITED AIRLINES FOR GLYCOL STORAGE.

Mr. Marcus moved, and Mr. Sage seconded the motion to approve a one (1) year extension to the lease agreement between the St. Joseph County Airport Authority and United Airlines for Glycol Storage.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO APPROVE A SEVEN (7) MONTH EXTENSION TO THE LEASE AGREEMENT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND AMERICAN AIRLINES FOR THE TICKET COUNTER, OPERATIONS, AND BAG MAKEUP AREAS EFFECTIVE JUNE 1, 2020.

Mr. Marcus moved, and Mr. Botkin seconded the motion to approve a seven (7) month extension to the lease agreement between the St. Joseph County Airport Authority and American Airlines for the Ticket Counter, Operations, and Bag Makeup areas effective June 1, 2020.

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Mr. Marcus questioned if this action was to move American Airlines agreement in line with the other Airline lease agreements. Mr. Daigle confirmed it is, now all of the Airline agreements will expire on December 31<sup>st</sup> each year.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION DIRECTING STAFF TO PREPARE, DISTRIBUTE, AND RECEIVE PROPOSALS FROM COMPANIES OR INDIVIDUALS TO PROVIDE JANITORIAL SERVICES AT THE AIRPORT; AND THEN, FOR STAFF TO EVALUATE AND RETURN A RECOMMENDATION TO THE BOARD.

Mr. Marcus moved, and Mr. Botkin seconded the motion directing Staff to prepare, distribute, and receive proposals from companies or individuals to provide Janitorial Services at the Airport; and then, for Staff to evaluate and return a recommendation to the Board.

Mr. Sage questioned when the current agreement expires. Mr. Daigle stated the current custodial agreement is on a month to month lease basis.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR EXTENSION TO THE LEASE AGREEMENT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND AVIS BUDGET GROUP FOR FIVE (5) VIP PARKING SPACES IN THE READY CAR LOT.

Mr. Marcus moved, and Mr. Sage seconded the motion to approve a one (1) year extension to the lease agreement between the St. Joseph County Airport Authority and Avis Budget Group for five (5) VIP parking spaces in the Ready Car Lot.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION DIRECTING STAFF TO ADVERTISE THE SALE OF THREE (3) LOTS ON NIMTZ PARKWAY; AND AUTHORIZING THE EXECUTIVE DIRECTOR TO TAKE THE STEPS NECESSARY TO MOVE THE ITEM FORWARD AND SIGN ANY AND ALL APPROPRIATE DOCUMENTS.

Mr. Marcus moved, and Mr. Botkin seconded the motion directing Staff to advertise the sale of three (3) lots on Nimitz Parkway; and authorizing the Executive Director to take the steps necessary to move the item forward and sign any and all appropriate documents.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO RATIFY EXECUTIVE SESSION ITEM 2020-2-1, PERFORMANCE REVIEW OF EXECUTIVE DIRECTOR, AND AUTHORIZING THE AUTHORITY BOARD PRESIDENT TO TAKE THE STEPS NECESSARY TO MOVE THE ITEM FORWARD AND SIGN ANY AND ALL APPROPRIATE DOCUMENTS.

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Mr. Sage moved, and Mr. Marcus seconded the motion to ratify Executive Session Item 2020-2-1, performance review of Executive Director, and authorizing the Authority Board President to take the steps necessary to move the item forward and sign all appropriate documents.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO APPROVE THE REQUEST FOR THE EXECUTIVE DIRECTOR TO SIGN A PLEDGE AGAINST HUMAN TRAFFICKING AS REQUESTED BY THE SECRETARY OF THE DEPARTMENT OF TRANSPORTATION.

Mr. Sage moved, and Mr. Marcus seconded the motion to approve the request for the Executive Director to sign a pledge against Human Trafficking as requested by the Secretary of the Department of Transportation.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced: CONSIDERATION TO APPROVE THE 2019 PARTNERS OF THE YEAR AWARD BE PRESENTED TO AMERICAN AIRLINES AND THE U. S. CUSTOMS & BORDER PROTECTION.

Mr. Botkin moved, and Mr. Sage seconded the motion to approve the 2019 Partners of the Year award be presented to American Airlines and the U. S. Customs & Border Protection.

President, Dr. Asdell presented the awards to the 2019 Partners, Bill Buckholz, American Airlines and CBP, Watch Commander, Brian Bell, and Officer Mathew Langford.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Dr. Asdell introduced the Executive Director's Report.

## THE EXECUTIVE DIRECTOR'S REPORT

Mr. Daigle referred to the 2019 Composite Statistic Chart for the period ending December 31, 2019. Please refer to the attached 2019 Composite Statistic Chart.

Mr. Daigle stated the SBN Team was recognized by the South Bend Regional Chamber and presented the Economic Impact Award. Mr. Daigle thanked the team for all their day to day efforts and work that they do 24/7 and 365 days a year. Mr. Daigle also thanked the Board of Directors for their support and all the efforts that were made to do things for the community and traveling public. It was a great effort by all.

Mr. Daigle offered his congratulations to American Airlines and the U. S. Customs and Border Protection as the 2019 Partners of The Year.

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Dr. Asdell introduced: PRIVILEGE OF THE FLOOR

There were no comments from the floor.

Dr. Asdell introduced: ADJOURNMENT


Dr. Asdell asked for a motion to adjourn the meeting.

There was a motion by Mr. Sage and seconded by Mr. Marcus to adjourn the meeting.

The Board meeting was adjourned at 11:46 a.m.

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

By: \_\_\_\_\_



David R. Sage, Secretary

Written By: Michael A. Daigle, A.A.E

St. Joseph Airport Authority  
 Revenues, Disbursements, and Activity (Cash Basis) - SUMMARY  
 For the Twelve Months Ending Tuesday, December 31, 2019

	December 2018	December 2019	Incr/(Decr)	2018 YTD	2019 YTD	Incr/(Decr)
<b>Operating revenues:</b>						
Airfield	\$67,506.50	\$80,278.61	\$12,772.11	\$849,953.46	\$943,573.66	\$93,620.20
Terminal - Aviation	166,207.52	170,505.21	4,297.69	1,828,902.66	1,953,921.39	125,018.73
Terminal - Nonaviation	61,542.31	18,481.21	(43,061.10)	245,933.93	229,213.39	(16,720.54)
Concessions	112,706.24	126,685.63	13,979.39	1,630,849.99	1,735,575.40	104,725.41
Parking	215,838.66	235,873.47	20,034.81	2,974,465.01	3,403,678.58	429,213.57
FBO	72,151.28	46,365.79	(25,785.49)	544,708.80	526,026.48	(18,682.32)
Building and Land Rents	(11,469.38)	35,919.87	47,389.25	577,613.48	647,770.30	70,156.82
Other	0.00	0.00	0.00	19,422.95	13,000.00	(6,422.95)
<b>Total Operating Revenues</b>	<b>\$684,483.13</b>	<b>\$714,109.79</b>	<b>\$29,626.66</b>	<b>\$8,671,850.28</b>	<b>\$9,452,759.20</b>	<b>\$780,908.92</b>
<b>Operating expenses:</b>						
Employee Expenses	\$384,666.83	\$417,116.35	\$32,449.52	\$5,166,004.34	\$5,193,556.39	\$27,552.05
Supplies	63,564.69	91,791.72	28,227.03	820,321.89	931,758.25	111,436.36
Repairs	256,701.47	532,215.82	275,514.35	926,854.41	1,756,210.69	829,356.28
Service Contracts	1,293.54	13,312.24	12,018.70	86,212.53	125,367.47	39,154.94
Marketing/Advertising	42,083.39	81,121.66	39,038.27	501,937.47	526,719.54	24,782.07
Utilities (Gas, Water, Elec)	53,034.82	87,358.31	34,323.49	714,202.30	719,391.12	5,188.82
Other Services and Charges	139,253.03	172,770.33	33,517.30	1,396,720.69	1,931,686.77	534,966.08
<b>Total Operating Expenses</b>	<b>\$940,597.77</b>	<b>\$1,395,686.43</b>	<b>\$455,088.66</b>	<b>\$9,612,253.63</b>	<b>\$11,184,690.23</b>	<b>\$1,572,436.60</b>
<b>Operating income</b>	<b>(\$256,114.64)</b>	<b>(\$681,576.64)</b>	<b>(\$425,462.00)</b>	<b>(\$940,403.35)</b>	<b>(\$1,731,931.03)</b>	<b>(\$791,527.68)</b>
<b>Other revenues:</b>						
Property taxes	\$912,173.96	\$1,054,609.83	\$142,435.87	\$2,040,887.46	\$2,366,178.70	\$325,291.24
Other tax distributions	135,386.56	154,633.92	19,247.36	572,293.71	666,025.25	93,731.54
Interest & investment revenue	22,197.13	19,937.60	(2,259.53)	221,372.65	319,210.26	97,837.61
Federal grant - LEO	0.00	9,447.80	9,447.80	97,892.60	129,891.60	31,999.00
Other revenue	18,084.10	22,736.81	4,652.71	68,494.15	293,993.80	225,499.65
<b>Total Other Revenues</b>	<b>1,087,841.75</b>	<b>1,261,365.96</b>	<b>173,524.21</b>	<b>3,000,940.57</b>	<b>3,775,299.61</b>	<b>774,359.04</b>
<b>Total Income</b>	<b>\$831,727.11</b>	<b>\$579,789.32</b>	<b>(\$251,937.79)</b>	<b>\$2,060,537.22</b>	<b>\$2,043,368.58</b>	<b>(\$17,168.64)</b>
<b>Capital Activity</b>						
Capital Grants	\$86,312.00	\$0.00	(\$86,312.00)	\$636,668.24	\$2,357,161.28	\$1,720,493.04
Capital Spending	(205,904.37)	(1,712,953.41)	(1,507,049.04)	(2,448,470.39)	(5,774,985.80)	(3,326,515.41)
<b>Net Activity</b>	<b>(\$119,592.37)</b>	<b>(\$1,712,953.41)</b>	<b>(\$1,593,361.04)</b>	<b>(\$1,811,802.15)</b>	<b>(\$3,417,824.52)</b>	<b>(\$1,606,022.37)</b>
<b>Debt Service Activity</b>						
Tax Revenue/Interest	\$877,165.81	\$2,546.56	(\$874,619.25)	\$1,950,237.39	\$49,384.00	(\$1,900,853.39)
Passenger Facility Charge Revenue	144,795.73	148,532.35	3,736.62	1,532,188.54	1,742,617.10	210,428.56
Bond Principle Payment	(655,000.00)	0.00	655,000.00	(1,305,000.00)	(660,000.00)	645,000.00
Bond Interest Exp. & Fees	(199,975.00)	0.00	199,975.00	(408,003.13)	(193,068.75)	214,934.38
<b>Net Activity</b>	<b>\$166,986.54</b>	<b>\$151,078.91</b>	<b>(\$15,907.63)</b>	<b>\$1,769,422.80</b>	<b>\$938,932.35</b>	<b>(\$830,490.45)</b>
<b>Cum Building Activity</b>						
Airline Revenue Guarantee-AA	\$0.00	\$0.00	\$0.00	(\$632,008.00)	(\$867,992.00)	(\$235,984.00)
State Grant Revenue - AA	0.00	0.00	0.00	458,220.00	291,780.00	(166,440.00)
Tax Revenue/Interest	\$107,786.33	\$120,958.73	\$13,172.40	\$284,852.76	\$330,615.49	\$45,762.73
<b>Net Activity</b>	<b>\$107,786.33</b>	<b>\$120,958.73</b>	<b>\$13,172.40</b>	<b>\$111,064.76</b>	<b>(\$245,596.51)</b>	<b>(\$356,661.27)</b>

St. Joseph County Airport Authority  
STATEMENT OF NET POSITION

	12/31/2018	12/31/2019
<b>Assets</b>		
Current Assets:		
Unrestricted:		
Cash and Cash Equivalents	\$4,624,441.77	\$3,103,867.91
Tax Revenue	3,054,194.70	4,664,548.37
Accounts Receivable (Net of Allowance)	845,207.80	838,319.98
Taxes Receivable	33,206.00	(8,250.55)
Intergovernmental Receivable	1,157,262.94	(1.06)
Prepaid items	205,139.00	0.00
Air Commerce Center - Other	(0.16)	(0.16)
Total Unrestricted Current Assets	\$9,919,452.05	\$8,598,484.49
Restricted:		
Cash and Cash Equivalents:		
Construction Funds	\$2,031,309.69	\$2,031,309.69
Passenger Facility Charge Fund	1,139,651.67	2,109,824.26
Customer Facility Charge Fund	1,497,722.54	1,211,935.00
Debt Service Reserve	500,000.00	0.13
Bond and Interest Fund	1,123,211.93	101,458.54
PFC Bond Reserve	1,421,012.50	1,683,215.38
Cumulative Building Fund	1,093,028.44	990,603.14
Rainy Day Fund	460,343.85	513,290.02
Excess Levy Fund	214.52	235.30
Other Funds	87,053.73	100,053.73
Accounts Receivable-PFC	232,739.00	0.00
Taxes Receivable	3,300.00	0.00
Grants Receivable	58,442.00	0.00
Total Restricted Current Assets	\$9,648,029.87	\$8,741,925.19
Total Current Assets	\$19,567,481.92	\$17,340,409.68
Noncurrent Assets:		
Capital Assets:		
Land	\$39,609,710.39	\$39,609,710.39
Buildings (Net of Accumulated Depreciation)	42,337,663.37	40,345,307.93
Airfield (Net of Accumulated Depreciation)	5,153,803.32	4,138,972.20
Equipment (Net of Accumulated Depreciation)	1,935,483.57	1,610,975.49
Total Capital Assets	\$89,036,660.65	\$85,704,966.01
Total Assets	\$108,604,142.57	\$103,045,375.69
Deferred Outflows of Resources:		
Deferred Outflows	\$419,894.50	\$419,894.50
Total Assets and Deferred Outflows	\$109,024,037.07	\$103,465,270.19



St. Joseph County Airport Authority  
STATEMENT OF NET POSITION

	12/31/2018	12/31/2019
<b>Liabilities</b>		
<b>Current Liabilities:</b>		
Unrestricted:		
Accounts Payable	\$469,172.96	\$126,402.46
Accrued Payroll Payable	85,275.00	0.00
Deferred Revenue (Rent Pd in Advance)	127,060.26	97,777.26
Compensated Absences	239,667.27	0.00
Retainage Payable	113,682.90	113,682.90
Other Current Liabilities	8,048.45	8,137.09
Total Unrestricted Current Liabilities	\$1,042,906.84	\$345,999.71
Restricted:		
General Obligation Bonds Payable	\$1,045,000.00	\$1,045,000.00
Contracts Payable	2,590,597.64	2,590,597.64
Customer Deposits	12,533.33	4,833.33
Other Current Liabilities	0.00	10,568.95
Total Restricted Current Liabilities	\$3,648,130.97	\$3,640,430.97
Total Current Liabilities	\$4,691,037.81	\$3,986,430.68
<b>Noncurrent Liabilities:</b>		
Unrestricted:		
Compensated Absences	\$137,752.12	\$0.00
Net Pension Obligation	2,034,151.00	2,034,151.00
Total Noncurrent Unrestricted Liabilities	\$2,171,903.12	\$2,034,151.00
Restricted:		
General Obligation Bonds Payable (Net of Unamortized Premiums and Discounts)	8,458,345.39	8,458,345.39
Total Noncurrent Restricted Liabilities	\$8,458,345.39	\$8,458,345.39
Total Noncurrent Liabilities	\$10,630,248.51	\$10,492,496.39
<b>Total Liabilities</b>	\$15,321,286.32	\$14,478,927.07
<b>Deferred Inflow of Resources</b>		
Deferred Pension Inflow	\$392,961.00	\$392,961.00
Total Liabilities and Deferred Inflow of Resources	\$15,714,247.32	\$14,871,888.07
<b>Net Position:</b>		
Net Investment in Capital Assets	\$81,658,419.56	\$78,326,724.92
Restricted for Debt Service	4,416,615.10	3,894,498.31
Restricted for Capital Assets	1,096,328.44	990,603.14
Unrestricted	6,138,426.65	5,381,555.75
Total Net Position	\$93,309,789.75	\$88,593,382.12

2019 COMPOSITE STATISTIC CHART



	Airline Enplanements				Aircraft Landed Weight				Air Cargo				Aircraft Operations							
	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%
Jan	23,057	24,334	27,446	3,112	12.79%	36,170,333	37,338,558	45,119,355	7,780,797	20.84%	1,784,156	1,843,758	1,800,406	-43,352	-2.35%	1,976	2,090	2,469	379	18.13%
Feb	24,174	23,689	30,163	6,574	27.87%	35,332,224	34,116,427	43,915,750	9,795,323	28.72%	1,704,796	1,774,488	1,665,905	-88,583	-4.99%	2,635	2,564	2,905	341	13.30%
Mar	30,085	31,761	40,371	8,610	27.11%	44,036,966	44,471,024	54,550,047	10,079,023	22.66%	2,147,721	1,851,234	1,957,265	106,031	5.73%	2,601	3,405	3,443	38	1.12%
Apr	23,877	26,440	33,159	6,719	25.41%	38,725,078	38,592,178	49,157,940	10,565,762	27.38%	1,874,776	1,717,205	2,033,219	316,014	18.40%	3,116	3,124	3,472	348	11.14%
May	24,522	27,042	33,646	6,604	24.42%	38,246,493	40,158,989	48,752,488	8,593,509	21.40%	2,074,980	2,065,079	2,414,023	344,944	16.67%	3,400	3,241	3,606	365	11.26%
Jun	25,310	31,349	35,982	4,633	14.76%	38,511,352	47,137,609	48,069,984	932,375	1.98%	2,269,959	2,054,333	2,449,186	394,853	19.22%	3,458	3,377	3,731	354	10.48%
Jul	24,798	32,358	37,589	5,231	16.17%	37,304,662	48,676,256	52,156,923	3,480,667	7.15%	1,766,312	1,850,470	2,344,420	493,950	26.69%	3,477	4,174	4,053	-121	-2.90%
Aug	23,548	33,370	34,972	1,602	4.80%	39,768,928	50,721,887	49,413,099	-1,308,788	-2.58%	2,207,242	2,110,500	2,119,468	8,968	0.42%	3,456	3,555	3,911	356	10.01%
Sep	24,188	32,643	34,800	1,957	5.96%	38,900,636	50,587,236	49,570,763	-996,473	-1.97%	2,036,532	2,207,003	1,631,790	-575,213	-26.06%	4,132	4,654	4,281	-373	-8.01%
Oct	29,311	37,330	37,640	310	0.83%	42,587,991	54,636,739	52,012,517	-2,624,222	-4.80%	2,042,061	1,942,067	1,862,042	-80,025	-4.12%	4,156	3,923	4,022	99	2.52%
Nov	26,675	35,608	36,398	790	2.22%	40,074,807	52,171,472	51,515,544	-655,928	-1.26%	1,989,084	1,825,215	1,603,884	-221,331	-12.13%	3,623	3,103	3,576	473	15.24%
Dec	25,946	32,853	35,763	2,910	8.86%	39,406,140	49,320,627	49,127,887	-192,740	-0.39%	1,866,760	1,706,870	1,517,426	-189,444	-11.10%	2,278	2,890	3,041	151	5.22%
Ann. Totals	305,491	368,877	477,929	109,052	29.48%	469,065,610	547,909,002	593,362,307	45,453,305	8.30%	23,764,379	22,952,222	23,419,034	466,812	2.03%	38,308	40,100	42,510	2,410	6.01%
YTD	305,491	368,877	477,929	109,052	29.48%	469,065,610	547,909,002	593,362,307	45,453,305	8.30%	23,764,379	22,952,222	23,419,034	466,812	2.03%	38,308	40,100	42,510	2,410	6.01%

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2019 COMPOSITE STATISTIC CHART



	Aviation Fuel Flowage - Gallons			Car Rental - Gross Sales			Restaurant/Gift Shop - Gross Sales			Republic Parking - Gross Sales					
	For Ref. 2017	2018	2019	Diff	%	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%
Jan	409,200	405,970	508,391	102,421	25.23%	\$551,344	\$567,289	\$698,471	\$131,182	23.12%	\$136,403	\$148,963	\$168,895	\$19,932	13.36%
Feb	422,850	436,183	563,504	127,321	29.19%	\$556,406	\$595,332	\$682,397	\$87,065	14.62%	\$132,327	\$146,779	\$180,879	\$34,100	23.23%
Mar	460,833	536,600	626,890	90,290	16.83%	\$688,330	\$795,129	\$889,712	\$94,583	11.90%	\$173,640	\$194,745	\$239,253	\$44,508	22.85%
Apr	479,786	505,154	579,000	73,846	14.62%	\$772,959	\$778,450	\$1,003,632	\$225,182	28.93%	\$163,747	\$166,803	\$197,310	\$40,507	25.83%
May	475,368	496,824	565,763	68,939	13.88%	\$888,201	\$909,603	\$1,078,072	\$168,469	18.52%	\$137,831	\$162,292	\$210,096	\$47,804	29.46%
Jun	460,411	483,691	558,063	74,372	15.38%	\$652,879	\$1,001,124	\$1,060,068	\$58,944	5.89%	\$162,251	\$206,732	\$222,560	\$15,848	7.67%
Jul	487,983	552,415	615,989	63,574	11.51%	\$1,020,548	\$1,371,950	\$1,458,011	\$86,061	6.27%	\$170,922	\$206,437	\$238,848	\$32,411	15.70%
Aug	499,209	696,916	635,253	-61,663	-8.85%	\$1,002,616	\$1,317,134	\$1,394,398	\$77,264	5.87%	\$158,419	\$209,213	\$216,414	\$7,201	3.44%
Sep	576,969	901,028	663,561	-237,467	-26.36%	\$948,835	\$1,234,325	\$1,205,292	-\$29,033	-2.35%	\$165,255	\$206,175	\$215,717	\$9,542	4.63%
Oct	641,684	700,934	754,441	53,507	7.63%	\$1,013,253	\$1,149,256	\$1,222,851	\$73,595	6.40%	\$188,698	\$216,985	\$225,575	\$6,590	3.01%
Nov	505,764	668,753	696,536	27,783	4.15%	\$784,073	\$1,008,292	\$1,039,499	\$31,207	3.10%	\$162,142	\$211,669	\$219,652	\$7,983	3.77%
Dec	438,498	588,774	569,333	-19,441	-3.30%	\$597,304	\$749,294	\$894,163	\$144,869	19.34%	\$159,552	\$184,283	\$197,911	\$13,628	7.40%
<b>Ann. Totals</b>	5,858,555	6,973,242	6,973,242			\$9,676,748	\$11,477,178	\$12,626,586	\$1,149,408	10.01%	\$1,901,187	\$2,253,076	\$2,533,130	\$280,054	12.43%
<b>YTD</b>	5,858,555	6,973,242	7,336,724	363,482	5.21%	9,676,748	11,477,178	\$12,626,586	\$1,149,408	10.01%	1,901,187	2,253,076	\$2,533,130	\$280,054	12.43%
											\$3,169,055	\$3,658,473	\$4,111,343	\$452,870	12.38%

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2019 COMPOSITE STATISTIC CHART



	South Shore Passengers				South Shore Ops.				Bus Passengers				International Flights - GAF							
	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%	For Ref. 2017	2018	2019	Diff.	%
Jan	14,626	15,027	14,125	-902	-6.00%	207	195	186	-9	-4.62%	2,788	2,912	1,741	-1,171	-40.21%	0	10	6	-4	-40.00%
Feb	16,499	16,778	12,881	-3,897	-23.23%	188	180	166	-14	-7.78%	2,060	1,889	1,792	-97	-5.13%	0	9	11	2	22.22%
Mar	18,235	21,211	20,397	-814	-3.84%	209	199	197	-2	-1.01%	1,192	1,995	1,788	-207	-10.38%	0	10	7	-3	-30.00%
Apr	23,040	20,509	20,180	-329	-1.60%	200	182	194	12	6.59%	2,803	2,257	1,905	-352	-15.60%	0	7	7	0	0.00%
May	20,085	19,452	19,127	-325	-1.67%	208	185	183	-2	-1.08%	2,997	2,651	2,375	-276	-10.41%	0	13	12	-1	-7.69%
Jun	22,143	20,965	20,088	-877	-4.18%	202	181	182	1	0.55%	3,533	2,720	2,612	-108	-3.97%	1	13	8	-5	-38.46%
Jul	27,623	25,682	23,571	-2,121	-8.26%	206	209	190	-19	-9.09%	3,718	2,818	2,771	-47	-1.67%	7	7	13	6	85.71%
Aug	22,887	22,069	20,433	-1,636	-7.41%	209	192	190	-2	-1.04%	3,248	2,408	2,439	31	1.29%	15	8	13	5	62.50%
Sep	23,618	20,944	19,530	-1,414	-6.75%	200	190	192	2	1.05%	2,892	1,483	1,996	513	34.59%	10	12	16	4	33.33%
Oct	25,870	18,422	20,997	2,575	13.98%	208	201	201	0	0.00%	2,917	1,907	2,313	406	21.29%	7	20	20	0	0.00%
Nov	21,387	22,997	22,150	-847	-3.66%	201	193	190	-3	-1.55%	2,528	1,921	1,819	-102	-5.31%	7	16	9	-7	-43.75%
Dec	24,781	22,575	22,795	220	0.97%	217	194	197	3	1.55%	3,020	2,083	2,252	169	8.11%	11	7	13	6	85.71%
Ann. Totals	260,794	246,641	236,274	-10,367	-4.20%	2,455	2,301	2,268	-33	-1.43%	33,696	27,044	25,803	-1,241	-4.59%	58	132	135	3	2.27%
YTD	260,794	246,641	236,274	-10,367	-4.20%	2,455	2,301	2,268	-33	-1.43%	33,696	27,044	25,803	-1,241	-4.59%	58	132	135	3	2.27%

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