

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

APRIL 29, 2021

THURSDAY

The Board meeting of the St. Joseph County Airport Authority District was called to order at 11:30 a.m. on Thursday, April 29, 2021, by President Abraham Marcus.

Present: Abraham Marcus, President
David Sage, Vice President
Dr. Jay Asdell, Treasurer/Assistant Secretary
Michael Misch, Secretary

Comprising a quorum of the St. Joseph County Airport Authority District Board; also present at the meeting were:

Mike Daigle, CEO & Executive Director
Mitch Heppenheimer, Attorney
Julie Curtis, Vice President Marketing & Air Service Development
Aaron Kobb, Vice President Finance
Tim O'Donnell, Vice President Operations
Sue Oakley, Recording Secretary
Jim Sipocz, Friend of the Authority
Richard Ives, Friend of the Authority

Mr. Marcus called to order the St. Joseph County Airport Authority District Board meeting at 11:30 a.m.

Mr. Marcus introduced the first item on the Agenda, approval of the Minutes from the March 25, 2021, Board meeting.

Mr. Sage moved, and Mr. Misch seconded the motion to approve the Minutes from the Board meeting held on March 25, 2021.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is approval of the Payroll Warrants dated April 2, 2021.

Mr. Sage moved, and Dr. Asdell seconded the motion to approve the Payroll Warrants dated April 2, 2021.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is approval of the Payroll Warrants dated April 16, 2021.

Mr. Sage moved, and Dr. Asdell seconded the motion to approve the Payroll Warrants dated April 16, 2021.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

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The next item on the Agenda is the approval of the Invoice Vouchers and Claim Payments as per the Schedule dated April 29, 2021.

Mr. Sage moved, and Dr. Asdell seconded the motion to approve the Invoice Vouchers and Claim Payments per the Schedule dated April 29, 2021.

Mr. Marcus questioned a payment to US CBP and asked if that entire amount was for overtime costs. Mr. Kobb explained that most of that payment was a quarterly invoice paid for US CBP services and a small portion included overtime costs to service GAF flights.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced the next item on the Agenda.

FINANCIAL STATEMENT FOR THE MONTH OF FEBRUARY 2021.

Mr. Sage moved, and Dr. Asdell seconded the motion to accept the Financial Statement report for the month of February 2021.

Mr. Kobb referred to the Statement of Revenues Disbursements and Activity (Cash Basis) for the period ending February 2021. Refer to the attached report.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried to accept the report.

Mr. Marcus introduced the next item on the Agenda, Tabled and Unfinished Business which there was none and Continuing Business which there was none.

Mr. Marcus introduced the next item on the Agenda, New Business.

NEW BUSINESS

Mr. Marcus introduced: CONSIDERATION TO APPROVE LEASE ADDENDUM #1 TO THE GROUND LEASE BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND LARRY RZEPKA AND JUSTIN RZEPKA DBA WEDGEWOOD FARMS.

Dr. Asdell moved, and Mr. Sage seconded the motion to approve the lease addendum.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR EXTENSION TO THE STANDARD USE AND LEASE AGREEMENT BETWEEN THE ST. JOSEPH COUNTY

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

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AIRPORT AUTHORITY AND FEDERAL EXPRESS FOR RAMP AND LANDING FEES, EFFECTIVE JANUARY 1, 2021.

Dr. Asdell moved, and Mr. Misch seconded the motion to approve the lease extension with Federal Express.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR EXTENSION TO THE RAMP AGREEMENT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND SKYWEST AIRLINES FOR RAMP PARKING, EFFECTIVE APRIL 1, 2021.

Mr. Sage moved, and Dr. Asdell seconded the motion to approve the lease extension with Skywest Airlines.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE LEASE ADDENDUM #1 TO THE STANDARD USE AND LEASE AGREEMENT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND WILCO AIRCRAFT SERVICES, INC.

Dr. Asdell moved, and Mr. Sage seconded the motion to approve the lease addendum with Wilco Aircraft Services, Inc.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE AN OPERATING PERMIT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND VELOX EXPRESS, INC., A LUGGAGE DELIVERY SERVICE, EFFECTIVE UPON APPROVAL.

Mr. Misch moved, and Mr. Sage seconded the motion to approve the operating permit with Velox Express, Inc.

Dr. Asdell asked if this is the only company providing this service at SBN and Mr. Daigle confirmed. Mr. Marcus asked if this company works for us or the airlines and Mr. Daigle confirmed they work through the airlines.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE THE AWARD OF THE 2021 MILL AND REPAVING PROJECT TO RIETH-RILEY CONSTRUCTION CO. INC. IN THE AMOUNT OF \$318,517.

Mr. Sage moved, and Dr. Asdell seconded the motion to approve 2021 Mill and Repaving award to Rieth-Riley Construction Co. Inc.

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There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE LEASE AMENDMENT #16 TO THE STANDARD USE AND LEASE AGREEMENT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND GENERAL SERVICES ADMINISTRATION (GSA) SETTING THE RENTAL AMOUNT FOR THE NEW TSA SPACE FOR THE PERIOD OF APRIL 1, 2021 AND CONTINUING THROUGH DECEMBER 31, 2021.

Mr. Sage moved, and Dr. Asdell seconded the motion to approve the lease amendment with GSA for the new TSA space.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE LEASE AMENDMENT #1 TO THE CONCESSIONAIRE OPERATER USE AND LEASE AGREEMENT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND SOUTH BEND CHOCOLATE COMPANY.

Mr. Sage moved, and Dr. Asdell seconded the motion to approve the lease amendment with South Bend Chocolate Company.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE AN AGREEMENT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY; SOUTH BEND-ELKHART REGIONAL PARTNERSHIP; SOUTH BEND REGIONAL CHAMBER; ELKHART COUNTY EDC; AND MARSHALL COUNTY EDC; FOR AN ECONOMIC DEVELOPMENT SPECIALIST POSITION.

Mr. Misch moved, and Dr. Asdell seconded the motion to approve the agreement.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

THE EXECUTIVE DIRECTOR'S REPORT

Mr. Daigle referred to the 2021 Composite Statistic Chart for the period ending February 2021.

Mr. Daigle noted that additional columns have been added to the composite statistics chart to now show the years 2017 and 2018. In addition, he noted that SBN is still above the national average in regards to enplanement recovery.

Mr. Heppenheimer asked if rental car supply has been an issue at SBN. Mr. Daigle noted we have not heard any issues currently, but we have heard concerns regarding the upcoming Notre Dame football season and the availability of rental cars.

Dr. Asdell asked if any airlines were still restricting seating. Mrs. Curtis noted that beginning May 1 all airlines will have 100% of their seats available for purchase.

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Mr. Marcus introduced: PRIVILEGE OF THE FLOOR

Mr. Sipocz asked if there were future plans for the Air Commerce Center. Mr. Daigle commented that the eventual plan for the building is demolition. Mr. Sipocz also asked if airlines would be requiring proof of vaccination to fly commercially. Mr. Daigle commented that there has been no such directive thus far.

Mr. Marcus introduced: ADJOURNMENT

Mr. Marcus asked for a motion to adjourn the meeting.

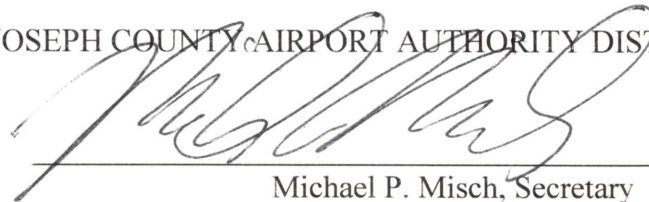
There was a motion by Mr. Sage and seconded by Dr. Asdell to adjourn the meeting.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

The Board meeting was adjourned at 11:52 a.m.

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

By:



Michael P. Misch, Secretary

St. Joseph Airport Authority
 Revenues, Disbursements, and Activity (Cash Basis) - SUMMARY
 For the Two Months Ending Sunday, February 28, 2021

| | February 2020 | February 2021 | Incr/(Decr) | 2020 YTD | 2021 YTD | Incr/(Decr) |
|-----------------------------------|-----------------------|-------------------------|-----------------------|-----------------------|-------------------------|-----------------------|
| Operating revenues: | | | | | | |
| Airfield | \$81,643.40 | \$60,242.67 | (\$21,400.73) | \$157,134.15 | \$126,099.90 | (\$31,034.25) |
| Terminal - Aviation | 162,733.54 | 157,617.65 | (5,115.89) | 325,230.47 | 316,382.85 | (8,847.62) |
| Terminal - Nonaviation | 14,426.46 | 7,445.02 | (6,981.44) | 32,523.45 | 17,525.59 | (14,997.86) |
| Concessions | 110,504.03 | 66,815.65 | (43,688.38) | 212,952.33 | 133,460.11 | (79,492.22) |
| Parking | 286,002.10 | 133,030.80 | (152,971.30) | 553,106.49 | 264,565.71 | (288,540.78) |
| FBO | 40,536.87 | 40,673.64 | 136.77 | 81,297.74 | 81,480.76 | 183.02 |
| Building and Land Rents | 21,916.72 | 16,353.76 | (5,562.96) | 55,830.06 | 34,093.56 | (21,736.50) |
| Other | 0.00 | 0.00 | 0.00 | 10,000.00 | 10,000.00 | 0.00 |
| Total Operating Revenues | \$717,763.12 | \$482,179.19 | (\$235,583.93) | \$1,428,074.69 | \$983,608.48 | (\$444,466.21) |
| Operating expenses: | | | | | | |
| Employee Expenses | \$431,839.45 | \$450,313.61 | \$18,474.16 | \$895,445.67 | \$899,161.64 | \$3,715.97 |
| Supplies | 85,684.51 | 72,331.63 | (13,352.88) | 176,118.54 | 126,428.17 | (49,690.37) |
| Repairs | 62,107.38 | 20,913.34 | (41,194.04) | 76,201.09 | 90,381.19 | 14,180.10 |
| Service Contracts | 3,827.75 | 2,768.02 | (1,059.73) | 15,932.48 | 15,387.51 | (544.97) |
| Marketing/Advertising | 6,875.58 | 32,392.65 | 25,517.07 | 75,511.69 | 88,524.30 | 13,012.61 |
| Utilities (Gas, Water, Elec) | 64,766.09 | 39,812.34 | (24,953.75) | 96,956.15 | 97,525.53 | 569.38 |
| Other Services and Charges | 130,351.51 | 90,607.95 | (39,743.56) | 234,308.38 | 214,422.99 | (19,885.39) |
| Total Operating Expenses | \$785,452.27 | \$709,139.54 | (\$76,312.73) | \$1,570,474.00 | \$1,531,831.33 | (\$38,642.67) |
| Operating income | (\$67,689.15) | (\$226,960.35) | (\$159,271.20) | (\$142,399.31) | (\$548,222.85) | (\$405,823.54) |
| Other revenues: | | | | | | |
| Property taxes | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Other tax distributions | 35,789.58 | 47,293.42 | 11,503.84 | 71,579.16 | 94,586.84 | 23,007.68 |
| Interest & investment revenue | 18,693.01 | 4,365.09 | (14,327.92) | 38,613.36 | 8,390.64 | (30,222.72) |
| Federal grant - LEO | 0.00 | 0.00 | 0.00 | 7,251.00 | 18,647.00 | 11,396.00 |
| Federal grant - CARES | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Other revenue | 906.35 | 0.00 | (906.35) | 4,544.95 | 652.60 | (3,892.35) |
| Total Other Revenues | 55,388.94 | 51,658.51 | (3,730.43) | 121,988.47 | 122,277.08 | 288.61 |
| Total Income | (\$12,300.21) | (\$175,301.84) | (\$163,001.63) | (\$20,410.84) | (\$425,945.77) | (\$405,534.93) |
| Capital Activity | | | | | | |
| Capital Grants | \$385,893.02 | \$0.00 | (\$385,893.02) | \$1,133,221.02 | \$111,057.60 | (\$1,022,163.42) |
| Capital Spending | (836,663.77) | (1,358,406.43) | (521,742.66) | (1,662,837.33) | (1,358,406.43) | 304,430.90 |
| Net Activity | (\$450,770.75) | (\$1,358,406.43) | (\$907,635.68) | (\$529,616.31) | (\$1,247,348.83) | (\$717,732.52) |
| Debt Service Activity | | | | | | |
| Tax Revenue/Interest | \$2,685.89 | \$297.64 | (\$2,388.25) | \$5,375.06 | \$720.28 | (\$4,654.78) |
| Passenger Facility Charge Revenue | 460.73 | 60,553.93 | 60,093.20 | 250,200.70 | 60,803.39 | (189,397.31) |
| Bond Principle Payment | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Bond Interest Exp. & Fees | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Activity | \$3,146.62 | \$60,851.57 | \$57,704.95 | \$255,575.76 | \$61,523.67 | (\$194,052.09) |
| Cum Building Activity | | | | | | |
| Airline Revenue Guarantee-AA | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| State Grant Revenue - AA | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Tax Revenue/Interest | \$4,544.13 | \$1,051.95 | (\$3,492.18) | \$8,944.69 | \$2,009.97 | (\$6,934.72) |
| Net Activity | \$4,544.13 | \$1,051.95 | (\$3,492.18) | \$8,944.69 | \$2,009.97 | (\$6,934.72) |

2021 COMPOSITE STATISTIC CHART



| | Airline Enplanements | | | | | | | | Aircraft Landed Weight | | | | | | | | Aircraft Operations | | | | | | | |
|-------------|----------------------|---------|---------|---------|--------|---------|---------|--|------------------------|-------------|-------------|-------------|------------|-------------|---------|--|---------------------|--------|--------|--------|-------|--------|---------|--|
| | For Ref. | | | | | | | | For Ref. | | | | | | | | For Ref. | | | | | | | |
| | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | |
| Jan | 23,057 | 24,334 | 27,446 | 31,089 | 15,463 | -15,626 | -50.26% | | 36,170,333 | 37,338,558 | 45,119,355 | 46,956,721 | 40,212,339 | -6,744,382 | -14.36% | | 1,976 | 2,090 | 2,469 | 2,437 | 2,323 | -114 | -4.68% | |
| Feb | 24,174 | 23,589 | 30,163 | 34,427 | 18,512 | -15,915 | -46.23% | | 35,332,224 | 34,116,427 | 43,915,750 | 46,317,342 | 37,100,102 | -11,217,240 | -23.22% | | 2,635 | 2,564 | 2,905 | 3,235 | 2,212 | -1,023 | -31.62% | |
| Mar | 30,085 | 31,761 | 40,371 | 21,628 | | | | | 44,036,966 | 44,471,024 | 54,550,047 | 53,255,392 | | | | | 2,601 | 3,405 | 3,443 | 2,691 | | | | |
| Apr | 23,877 | 26,440 | 33,159 | 1,488 | | | | | 38,725,078 | 38,592,176 | 49,157,940 | 25,000,949 | | | | | 3,116 | 3,124 | 3,472 | 1,545 | | | | |
| May | 24,522 | 27,042 | 33,646 | 6,385 | | | | | 38,246,493 | 40,158,989 | 48,752,498 | 23,653,345 | | | | | 3,400 | 3,241 | 3,606 | 1,990 | | | | |
| Jun | 25,310 | 31,349 | 35,982 | 10,329 | | | | | 38,511,352 | 47,137,609 | 48,069,984 | 24,410,105 | | | | | 3,458 | 3,377 | 3,731 | 2,028 | | | | |
| Jul | 24,798 | 32,356 | 37,589 | 14,244 | | | | | 37,304,662 | 48,676,256 | 52,156,923 | 32,787,340 | | | | | 3,477 | 4,174 | 4,053 | 2,672 | | | | |
| Aug | 23,546 | 33,370 | 34,972 | 15,303 | | | | | 39,768,928 | 50,721,887 | 49,413,099 | 36,427,743 | | | | | 3,456 | 3,555 | 3,911 | 2,880 | | | | |
| Sep | 24,188 | 32,843 | 34,800 | 16,384 | | | | | 38,900,836 | 50,587,236 | 49,570,763 | 36,408,280 | | | | | 4,132 | 4,654 | 4,281 | 3,056 | | | | |
| Oct | 29,311 | 37,330 | 37,640 | 21,265 | | | | | 42,587,991 | 54,636,739 | 52,012,517 | 40,746,322 | | | | | 4,156 | 3,923 | 4,022 | 2,982 | | | | |
| Nov | 26,675 | 35,608 | 36,398 | 19,616 | | | | | 40,074,807 | 52,171,472 | 51,515,544 | 41,103,205 | | | | | 3,623 | 3,103 | 3,576 | 2,666 | | | | |
| Dec | 25,946 | 32,853 | 35,763 | 19,586 | | | | | 39,406,140 | 49,320,627 | 49,127,887 | 46,731,628 | | | | | 2,278 | 2,890 | 3,041 | 2,485 | | | | |
| Ann. Totals | 305,491 | 368,877 | 417,929 | 211,744 | | | | | 469,065,610 | 547,909,002 | 593,362,307 | 455,798,372 | | | | | 38,308 | 40,100 | 42,510 | 30,667 | | | | |
| YTD | 47,231 | 47,923 | 57,609 | 65,516 | 33,975 | -31,541 | -48.14% | | 71,502,557 | 71,454,985 | 89,035,105 | 95,274,063 | 77,312,441 | -17,961,622 | -18.85% | | 4,611 | 4,654 | 5,374 | 5,672 | 4,535 | -1,137 | -20.05% | |

Comments:

COVID-19 Pandemic - Indiana Stay at home order started Tuesday, March 24, 2020 at 11:59 p.m. through Sunday, May 3, 2020 at 11:59 p.m.
 GAF - Suspension of flights July 2020 through September 2020

2021 COMPOSITE STATISTIC CHART



| | Air Cargo | | | | | | | | Total Gross Landed Weight - Cargo | | | | | | | | Aviation Fuel Flowage - Gallons | | | | | | | |
|-------------|------------|------------|------------|------------|-----------|----------|--------|------------|-----------------------------------|------------|-------------|------------|------------|---------|-----------|-----------|---------------------------------|-----------|---------|----------|---------|--|--|--|
| | For Ref. | | | | | | | | For Ref. | | | | | | | | For Ref. | | | | | | | |
| | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | | |
| Jan | 1,784,156 | 1,843,758 | 1,800,406 | 1,531,563 | 1,526,394 | 5,169 | -0.34% | 7,823,600 | 7,990,900 | 8,592,000 | 8,577,300 | 8,007,000 | 570,300 | -6.65% | 409,200 | 405,970 | 508,391 | 521,332 | 422,069 | -99,263 | -19.04% | | | |
| Feb | 1,704,796 | 1,774,488 | 1,685,905 | 1,421,503 | 1,318,007 | -103,496 | -7.28% | 7,575,700 | 7,711,100 | 8,071,600 | 7,762,400 | 6,649,820 | -1,112,580 | -14.33% | 422,850 | 436,183 | 563,504 | 599,532 | 441,377 | -158,155 | -26.38% | | | |
| Mar | 2,147,721 | 1,851,234 | 1,957,265 | 1,515,570 | | | | 8,809,900 | 8,634,500 | 8,304,100 | 8,621,000 | | | | 460,833 | 536,600 | 626,890 | 583,673 | | | | | | |
| Apr | 1,874,776 | 1,717,205 | 2,033,219 | 1,353,341 | | | | 8,062,500 | 7,580,500 | 8,069,800 | 8,591,400 | | | | 479,786 | 505,154 | 579,000 | 201,422 | | | | | | |
| May | 2,074,980 | 2,069,079 | 2,414,023 | 1,585,719 | | | | 8,396,900 | 9,121,800 | 9,291,800 | 8,204,500 | | | | 475,368 | 496,824 | 565,763 | 247,933 | | | | | | |
| Jun | 2,269,959 | 2,054,333 | 2,449,186 | 1,589,329 | | | | 8,417,320 | 8,269,700 | 8,079,500 | 7,985,400 | | | | 460,411 | 483,691 | 558,063 | 297,386 | | | | | | |
| Jul | 1,766,312 | 1,850,470 | 2,344,420 | 1,857,177 | | | | 7,485,300 | 7,560,400 | 7,993,900 | 8,933,700 | | | | 487,983 | 552,415 | 615,989 | 368,329 | | | | | | |
| Aug | 2,207,242 | 2,110,500 | 2,119,468 | 1,522,375 | | | | 9,233,900 | 8,826,900 | 8,634,500 | 7,827,294 | | | | 499,209 | 696,916 | 635,253 | 399,593 | | | | | | |
| Sep | 2,036,532 | 2,207,003 | 1,631,790 | 1,631,499 | | | | 8,269,000 | 8,046,600 | 7,425,000 | 8,207,820 | | | | 576,969 | 901,028 | 663,561 | 375,253 | | | | | | |
| Oct | 2,042,061 | 1,942,067 | 1,862,042 | 1,797,376 | | | | 8,012,614 | 8,393,094 | 8,818,400 | 8,852,100 | | | | 641,684 | 700,934 | 754,441 | 435,530 | | | | | | |
| Nov | 1,989,084 | 1,825,215 | 1,603,884 | 1,592,248 | | | | 7,992,120 | 8,182,294 | 7,818,500 | 7,700,260 | | | | 505,764 | 668,753 | 696,536 | 390,493 | | | | | | |
| Dec | 1,866,760 | 1,706,870 | 1,517,426 | 1,886,237 | | | | 9,439,100 | 8,697,200 | 8,413,020 | 11,655,500 | | | | 438,498 | 588,774 | 569,333 | 442,064 | | | | | | |
| Ann. Totals | 23,764,379 | 22,952,222 | 23,419,034 | 19,083,937 | | | | 99,517,954 | 99,014,988 | 99,512,120 | 102,718,674 | | | | 5,858,555 | 6,973,242 | 7,336,724 | 4,862,540 | | | | | | |
| YTD | 3,488,952 | 3,618,246 | 3,486,311 | 2,953,066 | 2,844,401 | -108,665 | -3.68% | 15,399,300 | 15,702,000 | 16,663,600 | 16,339,700 | 14,656,820 | -1,682,880 | -10.30% | 832,050 | 842,153 | 1,071,895 | 1,120,864 | 863,446 | -257,418 | -22.97% | | | |

Comments:
 COVID-19 Pandemic - Indiana Stay at home order started Tuesday, March 24, 2020 at 11:59 p.m. through Sunday, May 3, 2020 at 11:59 p.m.
 GAF - Suspension of flights July 2020 through September 2020

2021 COMPOSITE STATISTIC CHART



| | Car Rental - Gross Sales | | | | | | | | Restaurant/Gift Shop - Gross Sales | | | | | | | | Republic Parking - Gross Sales | | | | | | | |
|-------------|--------------------------|--------------|--------------|-------------|-----------|------------|---------|--|------------------------------------|-------------|-------------|-------------|-----------|------------|---------|--|--------------------------------|-------------|-------------|-------------|-----------|------------|---------|--|
| | For Ref. | | | | | | | | For Ref. | | | | | | | | For Ref. | | | | | | | |
| | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | |
| Jan | \$551,344 | \$567,289 | \$698,471 | \$729,762 | \$441,153 | \$288,609 | -39.55% | | \$136,403 | \$148,963 | \$168,895 | \$163,073 | \$105,612 | -\$57,461 | -35.24% | | \$281,405 | \$285,292 | \$310,436 | \$354,715 | \$175,389 | -\$179,326 | -50.55% | |
| Feb | \$556,406 | \$595,332 | \$682,397 | \$754,761 | \$438,200 | \$316,561 | -41.94% | | \$132,327 | \$146,779 | \$180,879 | \$193,464 | \$121,695 | -\$71,769 | 37.10% | | \$272,330 | \$271,854 | \$343,289 | \$379,742 | \$177,392 | -\$202,350 | -53.29% | |
| Mar | \$688,330 | \$795,129 | \$889,712 | \$579,120 | | | | | \$173,640 | \$194,745 | \$239,253 | \$118,802 | | | | | \$344,829 | \$350,756 | \$439,565 | \$251,950 | | | | |
| Apr | \$772,959 | \$778,450 | \$1,003,632 | \$140,492 | | | | | \$153,747 | \$156,803 | \$197,310 | \$13,851 | | | | | \$298,071 | \$317,946 | \$382,901 | \$18,585 | | | | |
| May | \$888,201 | \$909,603 | \$1,078,072 | \$280,476 | | | | | \$137,831 | \$162,292 | \$210,096 | \$37,077 | | | | | \$251,104 | \$274,283 | \$342,200 | \$44,217 | | | | |
| Jun | \$852,879 | \$1,001,124 | \$1,060,068 | \$466,404 | | | | | \$162,251 | \$206,732 | \$222,580 | \$60,612 | | | | | \$252,216 | \$296,506 | \$341,681 | \$68,761 | | | | |
| Jul | \$1,020,548 | \$1,371,950 | \$1,458,011 | \$732,751 | | | | | \$170,922 | \$206,437 | \$238,848 | \$89,230 | | | | | \$231,311 | \$297,498 | \$302,894 | \$91,822 | | | | |
| Aug | \$1,002,616 | \$1,317,134 | \$1,394,398 | \$827,404 | | | | | \$158,419 | \$209,213 | \$216,414 | \$102,262 | | | | | \$227,856 | \$296,295 | \$316,135 | \$95,474 | | | | |
| Sep | \$948,835 | \$1,234,325 | \$1,205,292 | \$738,409 | | | | | \$165,255 | \$206,175 | \$215,717 | \$109,100 | | | | | \$223,596 | \$287,693 | \$320,529 | \$119,370 | | | | |
| Oct | \$1,013,253 | \$1,149,256 | \$1,222,851 | \$681,311 | | | | | \$188,698 | \$218,985 | \$225,575 | \$136,919 | | | | | \$290,328 | \$359,033 | \$365,173 | \$165,793 | | | | |
| Nov | \$784,073 | \$1,008,292 | \$1,039,499 | \$579,117 | | | | | \$162,142 | \$211,669 | \$219,652 | \$114,698 | | | | | \$261,462 | \$334,068 | \$332,839 | \$146,284 | | | | |
| Dec | \$597,304 | \$749,294 | \$894,183 | \$440,276 | | | | | \$159,552 | \$184,283 | \$197,911 | \$122,988 | | | | | \$234,547 | \$287,249 | \$313,701 | \$135,848 | | | | |
| Ann. Totals | \$9,676,748 | \$11,477,178 | \$12,626,586 | \$6,952,283 | | | | | \$1,901,187 | \$2,253,076 | \$2,533,130 | \$1,262,076 | | | | | \$3,169,055 | \$3,658,473 | \$4,111,343 | \$1,872,561 | | | | |
| YTD | \$1,107,750 | \$1,162,621 | \$1,380,868 | \$1,484,523 | \$879,353 | -\$605,170 | -40.77% | | \$268,730 | \$295,742 | \$349,774 | \$356,537 | \$227,307 | -\$129,230 | -36.25% | | \$553,735 | \$557,146 | \$653,725 | \$734,457 | \$352,781 | -\$381,676 | -51.97% | |

Comments:
 COVID-19 Pandemic - Indiana Stay at home order started Tuesday, March 24, 2020 at 11:59 p.m.
 through Sunday, May 3, 2020 at 11:59 p.m.
 GAF - Suspension of flights July 2020 through September 2020

2021 COMPOSITE STATISTIC CHART



| | South Shore Passengers | | | | | | | | South Shore Ops. | | | | | | | | International Flights - GAF | | | | | | | |
|-------------|------------------------|---------|---------|--------|-------|---------|---------|--|------------------|-------|-------|-------|------|-------|---------|--|-----------------------------|------|------|------|------|-------|---------|--|
| | For Ref. | | | | | | | | For Ref. | | | | | | | | For Ref. | | | | | | | |
| | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | |
| Jan | 14,626 | 15,027 | 14,125 | 15,044 | 4,618 | -10,426 | -69.30% | | 207 | 195 | 186 | 199 | 195 | -4 | -2.01% | | 0 | 10 | 6 | 10 | 2 | -8 | -80.00% | |
| Feb | 16,499 | 16,778 | 12,881 | 15,748 | 4,932 | -10,816 | -68.68% | | 188 | 180 | 166 | 185 | 152 | -33 | -17.84% | | 0 | 9 | 11 | 8 | 4 | -4 | -50.00% | |
| Mar | 18,235 | 21,211 | 20,397 | 6,640 | | | | | 209 | 199 | 197 | 185 | | | | | 0 | 10 | 7 | 4 | | | | |
| Apr | 23,040 | 20,509 | 20,180 | 1,902 | | | | | 200 | 182 | 194 | 150 | | | | | 0 | 7 | 7 | 0 | | | | |
| May | 20,085 | 19,452 | 19,127 | 2,914 | | | | | 208 | 185 | 183 | 153 | | | | | 0 | 13 | 12 | 4 | | | | |
| Jun | 22,143 | 20,965 | 20,088 | 3,854 | | | | | 202 | 181 | 182 | 161 | | | | | 1 | 13 | 8 | 6 | | | | |
| Jul | 27,623 | 25,692 | 23,571 | 5,847 | | | | | 206 | 209 | 190 | 183 | | | | | 7 | 7 | 13 | 1 | | | | |
| Aug | 22,887 | 22,069 | 20,433 | 6,293 | | | | | 209 | 192 | 190 | 189 | | | | | 15 | 8 | 13 | 0 | | | | |
| Sep | 23,618 | 20,944 | 19,530 | 6,151 | | | | | 200 | 190 | 192 | 192 | | | | | 10 | 12 | 16 | 0 | | | | |
| Oct | 25,870 | 18,422 | 20,997 | 6,760 | | | | | 208 | 201 | 201 | 199 | | | | | 7 | 20 | 20 | 3 | | | | |
| Nov | 21,387 | 22,997 | 22,150 | 4,924 | | | | | 201 | 193 | 190 | 190 | | | | | 7 | 16 | 9 | 1 | | | | |
| Dec | 24,781 | 22,575 | 22,795 | 4,523 | | | | | 217 | 194 | 197 | 194 | | | | | 11 | 7 | 13 | 4 | | | | |
| Ann. Totals | 260,794 | 246,641 | 236,274 | 82,600 | | | | | 2,455 | 2,301 | 2,268 | 2,180 | | | | | 58 | 132 | 135 | 41 | | | | |
| YTD | 31,125 | 31,805 | 27,006 | 30,792 | 9,550 | -21,242 | -68.99% | | 395 | 375 | 352 | 384 | 347 | -37 | -9.64% | | 0 | 19 | 17 | 18 | 6 | -12 | -66.67% | |

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