

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

AUGUST 25, 2021

WEDNESDAY

The Board meeting of the St. Joseph County Airport Authority District was called to order at 11:30 a.m. on Wednesday, August 25, 2021, by President Abraham Marcus.

Present: Abraham Marcus, President
David Sage, Vice President
Michael Misch, Secretary

Absent: Dr. Jay Asdell, Treasurer/Assistant Secretary

Comprising a quorum of the St. Joseph County Airport Authority District Board; also present at the meeting were:

Mike Daigle, CEO & Executive Director
Julie Curtis, Vice President Marketing & Air Service Development
Aaron Kobb, Vice President Finance
Tim O'Donnell, Vice President Operations
Sue Oakley, Recording Secretary
Randy Jones, Corporate Wings
John Gerety, Atlantic Aviation
James Sipocz, Friend of the Authority

Mr. Marcus introduced the first item on the Agenda, approval of the Minutes from the July 22, 2021, Board meeting.

Mr. Sage moved, and Mr. Misch seconded the motion to approve the Minutes from the Board meeting held on July 22, 2021.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is approval of the Payroll Warrants dated July 23, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve the Payroll Warrants dated July 23, 2021.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is approval of the Payroll Warrants dated August 6, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve the Payroll Warrants dated August 6, 2021.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

AUGUST 25, 2021

WEDNESDAY

The next item on the Agenda is approval of the Payroll Warrants dated August 20, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve the Payroll Warrants dated August 20, 2021.

There being no comments, questions, or discussion, with a unanimous vote, the motion carried.

The next item on the Agenda is the approval of the Invoice Vouchers and Claim Payments as per the Schedule dated August 25, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve the Invoice Vouchers and Claim Payments per the Schedule dated August 25, 2021.

Mr. Sage questioned whether the Airport will still be using Crowe in the future. Mr. Kobb responded that their billing may come down a bit, but we will still need the services that they provide.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced the next item on the Agenda.

FINANCIAL STATEMENT FOR THE MONTH OF JUNE 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to accept the Financial Statement report for the month of June 2021.

Mr. Kobb referred to the Statement of Revenues Disbursements and Activity (Cash Basis) for the period ending June 30, 2021. Refer to the attached report.

Mr. Sage noted that repairs were up for the month and questioned how that compared to other months. Mr. Kobb responded that repair expenses were down in 2020 due to the pandemic, and that we are now catching up on those repairs.

Mr. Misch questioned what strings were attached to the CARES grants that the Airport Authority has received. Mr. Kobb responded that staffing levels had to be maintained at 90% of their pre-pandemic levels. Mr. Misch questioned if we were required to use the CARES grant funds for payroll. Mr. Kobb replied that this was not a requirement, and that we chose to use the CARES grant monies to reimburse operating expenses. Mr. Kobb also noted that a third CARES grant is now available, and that we will probably start drawing down on it soon.

Mr. Marcus questioned the use of the repairs account for signage. Mr. Kobb responded that a portion of the signage was new, and therefore, may be reclassified as a capital expense at year end.

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

AUGUST 25, 2021

WEDNESDAY

Mr. Misch questioned the dollar amount still owed on the bond. Mr. Kobb responded that the final bond payment would be mid-2028, and that there is approximately \$7.1M remaining.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried to accept the report.

Mr. Marcus introduced the next item on the Agenda, Approval of the Funds Transfer between Accounts in the amount of \$96,074.29 from Account 02-00-00-000-1010 (Construction Fund – LWW) to Account 01-00-00-000-1010 (Aviation Fund) to close out Inactive Fund 02.

Mr. Sage moved, and Mr. Misch seconded the motion to approve the Funds Transfer between Accounts in the amount of \$96,074.29 from Account 02-00-00-000-1010 (Construction Fund – LWW) to Account 01-00-00-000-1010 (Aviation Fund) to close out Inactive Fund 02.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced the next item on the Agenda, Approval of the Funds Transfer between Accounts in the amount of \$1,935,235.40 from Account 12-00-00-000-1010 (Construction Fund - Terminal) to Account 01-00-00-000-1010 (Aviation Fund) to close out Inactive Fund 12.

Mr. Sage moved, and Mr. Misch seconded the motion to approve the Funds Transfer between Accounts in the amount of \$1,935,235.40 from Account 12-00-00-000-1010 (Construction Fund-Terminal) to Account 01-00-00-000-1010 (Aviation Fund) to close out Inactive Fund 12.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced the next item on the Agenda, Tabled, and Unfinished Business which there was none and Continuing Business which there was none.

Mr. Marcus introduced the next item on the Agenda, New Business.

NEW BUSINESS

Mr. Marcus introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR EXTENSION TO THE OPERATING PERMIT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND UNITED CAB COMPANY, EFFECTIVE JULY 1, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve a one (1) year extension to the operating permit between the St. Joseph County Airport Authority and United Cab Company, effective July 1, 2021.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

AUGUST 25, 2021

WEDNESDAY

Mr. Marcus introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR EXTENSION TO THE OPERATING PERMIT BETWEEN THE ST. JOSEPH COUNTY AIRPORT AUTHORITY AND MODERN EAGLE CAB, EFFECTIVE JULY 1, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve a one (1) year extension to the operating permit between the St. Joseph County Airport Authority and Modern Eagle Cab, effective July 1, 2021.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE A MONTH-TO-MONTH EXTENSION WITH MODERN EAGLE CAB FOR PARKING SPOTS IN THE FORMER HERTZ PARKING LOT, EFFECTIVE AUGUST 25, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve a month-to-month extension with Modern Eagle Cab for parking spots in the former Hertz parking lot, effective August 25, 2021.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE A MONTH-TO-MONTH AGREEMENT WITH GURLEY LEEP FOR SEVEN (7) PARKING SPOTS IN THE EAST LOT, EFFECTIVE AUGUST 25, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve a month-to-month agreement with Gurley Leep for seven (7) parking spots in the East Lot, effective August 25, 2021.

Mr. Sage questioned if these are designated parking spots. Mr. Daigle responded that these are seven parking spots within a designated area in the eastern end of the admin parking lot.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE AN OPERATING PERMIT WITH SHARP ENTERTAINMENT FOR THE FILMING OF A TELEVISION SHOW.

Mr. Sage moved, and Mr. Misch seconded the motion to approve an operating permit with Sharp Entertainment for the filming of a television show.

Mr. Marcus questioned if this is a portion of a show. Mr. Daigle responded that it is a snippet.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried.

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

AUGUST 25, 2021

WEDNESDAY

Mr. Marcus introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR LIMOUSINE PERMIT WITH ELITE WHITEMAN LIMO, EFFECTIVE AUGUST 25, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve a one (1) year limousine permit with Elite Whiteman Limo, effective August 25, 2021.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR LIMOUSINE PERMIT WITH SOUTH BEND LUXURY CHAUFFER, EFFECTIVE AUGUST 25, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve a one (1) year limousine permit with South Bend Luxury Chauffer, effective August 25, 2021.

Mr. Sage questioned if Agenda Items 6 and 7 were primarily for Notre Dame. Mr. Daigle responded that most of the activity will be for Notre Dame, but that there will be other activity and users, as well.

There being no further questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR AGREEMENT WITH KASER FLEET, LLC D/B/A ROYAL EXCURSION FOR CHARTER BUS SERVICES, EFFECTIVE SEPTEMBER 1, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve a one (1) year agreement with Kaser Fleet, LLC d/b/a Royal Excursion for charter bus services, effective September 1, 2021.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR EXTENSION WITH CHAMPION COACH FOR CHARTER BUS SERVICES, EFFECTIVE SEPTEMBER 1, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve a one (1) year extension with Champion Coach for charter bus services, effective September 1, 2021.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

Mr. Marcus introduced: CONSIDERATION TO APPROVE A ONE (1) YEAR EXTENSION WITH CARDINAL BUSES, LLC FOR CHARTER BUS SERVICES, EFFECTIVE SEPTEMBER 1, 2021.

Mr. Sage moved, and Mr. Misch seconded the motion to approve a one (1) year extension with Cardinal Buses, LLC for charter bus services, effective September 1, 2021.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

AUGUST 25, 2021

WEDNESDAY

THE EXECUTIVE DIRECTOR'S REPORT

Mr. Daigle referred to the 2021 Composite Statistic Chart for the period ending June 30, 2021.

Mr. Daigle shared the following dates:

- 8/28 – Aviation Education Day from 9:00 am to 3:00 pm
- 9/2 – Triennial Disaster Drill from 7:30 am to 1:00 pm in the Air Commerce Center Building Parking lot. Volunteers are being solicited.
- 9/23 – September Board meeting. Following the Board meeting will be the Master Plan Part 2 meeting where we will be looking at alternatives that have been derived so we can continue the process of moving forward.

Mr. Marcus introduced: PRIVILEGE OF THE FLOOR

There were no comments from the floor.

Mr. Misch asked the representatives from the FBOs, who were in attendance, if the numbers were coming back for the Notre Dame games. Mr. Gerety, from Atlantic Aviation, responded that they were planning for growth of 100% or more, and that the first game should be pretty strong. Mr. Jones, from Corporate Wings, said that a lot will be determined by the win / loss ratio of Notre Dame and their opponents, but he feels people will resume the Notre Dame traditions. Mr. Jones also stated that USC should be a big game.

Mr. Marcus introduced: ADJOURNMENT

Mr. Marcus asked for a motion to adjourn the meeting.

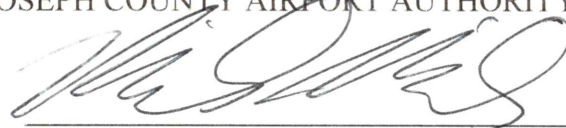
There was a motion by Mr. Sage and seconded by Mr. Misch to adjourn the meeting.

There being no questions, comments, or discussion, with a unanimous vote, the motion carried.

The Board meeting was adjourned at 11:49 a.m.

ST. JOSEPH COUNTY AIRPORT AUTHORITY DISTRICT BOARD

By:



Michael P. Misch, Secretary

Written By: Michael A. Daigle, A.A.E

St. Joseph Airport Authority
 Revenues, Disbursements, and Activity (Cash Basis) - SUMMARY
 For the Six Months Ending Wednesday, June 30, 2021

| | June 2020 | June 2021 | Incr/(Decr) | 2020 YTD | 2021 YTD | Incr/(Decr) |
|-----------------------------------|------------------------------|------------------------------|------------------------------|----------------------------|------------------------------|------------------------------|
| Operating revenues: | | | | | | |
| Airfield | \$43,261.78 | \$75,570.33 | \$32,308.55 | \$361,106.07 | \$456,952.10 | \$95,846.03 |
| Terminal - Aviation | 162,231.91 | 161,055.62 | (1,176.29) | 969,683.67 | 967,278.82 | (2,404.85) |
| Terminal - Nonaviation | 8,392.76 | 15,468.52 | 7,075.76 | 72,511.06 | 71,932.36 | (578.70) |
| Concessions | 67,770.34 | 139,574.62 | 71,804.28 | 452,459.37 | 520,419.66 | 67,960.29 |
| Parking | 51,563.91 | 184,014.83 | 132,450.92 | 840,101.90 | 1,029,410.69 | 189,308.79 |
| FBO | 41,395.20 | 48,604.51 | 7,209.31 | 245,063.55 | 268,599.68 | 23,536.13 |
| Building and Land Rents | 27,145.21 | 14,484.72 | (12,660.49) | 221,541.11 | 165,386.30 | (56,154.81) |
| Other | 3,000.00 | 3,000.00 | 0.00 | 13,000.00 | 13,000.00 | 0.00 |
| Total Operating Revenues | <u>\$404,761.11</u> | <u>\$641,773.15</u> | <u>\$237,012.04</u> | <u>\$3,175,466.73</u> | <u>\$3,492,979.61</u> | <u>\$317,512.88</u> |
| Operating expenses: | | | | | | |
| Employee Expenses | \$409,448.68 | \$420,961.42 | \$11,512.74 | \$2,680,050.40 | \$2,694,458.47 | \$14,408.07 |
| Supplies | 47,032.77 | 62,633.86 | 15,601.09 | 386,087.20 | 383,775.56 | (2,311.64) |
| Repairs | 28,523.69 | 240,521.38 | 211,997.69 | 242,042.67 | 680,822.27 | 438,779.60 |
| Service Contracts | 11,024.79 | 18,820.09 | 7,795.30 | 58,263.45 | 64,851.93 | 6,588.48 |
| Marketing/Advertising | 11,656.82 | 19,303.03 | 7,646.21 | 231,830.68 | 262,008.16 | 30,177.48 |
| Utilities (Gas, Water, Elec) | 53,635.38 | 46,163.99 | (7,471.39) | 329,103.30 | 311,340.01 | (17,763.29) |
| Other Services and Charges | 14,008.72 | 160,610.96 | 146,602.24 | 677,069.96 | 706,825.31 | 29,755.35 |
| Total Operating Expenses | <u>\$575,330.85</u> | <u>\$969,014.73</u> | <u>\$393,683.88</u> | <u>\$4,604,447.66</u> | <u>\$5,104,081.71</u> | <u>\$499,634.05</u> |
| Operating income | <u>(\$170,569.74)</u> | <u>(\$327,241.58)</u> | <u>(\$156,671.84)</u> | <u>(\$1,428,980.93)</u> | <u>(\$1,611,102.10)</u> | <u>(\$182,121.17)</u> |
| Other revenues: | | | | | | |
| Property taxes | \$1,219,689.61 | \$1,382,318.17 | \$162,628.56 | \$1,219,689.61 | \$1,382,318.17 | \$162,628.56 |
| Other tax distributions | 118,763.03 | 151,657.95 | 32,894.92 | 360,732.93 | 402,452.05 | 41,719.12 |
| Interest & investment revenue | 2,386.70 | 3,741.24 | 1,354.54 | 69,355.11 | 23,660.77 | (45,694.34) |
| Federal grant - LEO | 28,380.20 | 0.00 | (28,380.20) | 35,631.20 | 65,620.00 | 29,988.80 |
| Federal grant - CARES | 0.00 | 3,085,297.00 | 3,085,297.00 | 0.00 | 3,085,297.00 | 3,085,297.00 |
| Other revenue | 122,997.25 | 2,194.09 | (120,803.16) | 130,109.37 | 13,881.80 | (116,227.57) |
| Total Other Revenues | <u>1,492,216.79</u> | <u>4,625,208.45</u> | <u>3,132,991.66</u> | <u>1,815,518.22</u> | <u>4,973,229.79</u> | <u>3,157,711.57</u> |
| Total Income | <u>\$1,321,647.05</u> | <u>\$4,297,966.87</u> | <u>\$2,976,319.82</u> | <u>\$386,537.29</u> | <u>\$3,362,127.69</u> | <u>\$2,975,590.40</u> |
| Capital Activity | | | | | | |
| Capital Grants | \$176,876.73 | \$1,733.99 | (\$175,142.74) | \$1,383,919.53 | \$1,606,718.20 | \$222,798.67 |
| Capital Spending | 0.00 | (650,552.42) | (650,552.42) | (2,368,994.94) | (2,134,298.43) | 234,696.51 |
| Net Activitiy | <u>\$176,876.73</u> | <u>(\$648,818.43)</u> | <u>(\$825,695.16)</u> | <u>(\$985,075.41)</u> | <u>(\$527,580.23)</u> | <u>\$457,495.18</u> |
| Debt Service Activity | | | | | | |
| Tax Revenue/Interest | \$418.50 | \$268.39 | (\$150.11) | \$10,084.30 | \$1,789.91 | (\$8,294.39) |
| Passenger Facility Charge Revenue | 30,804.87 | 117,114.83 | 86,309.96 | 671,741.51 | 500,442.50 | (171,299.01) |
| Bond Principle Payment | (380,000.00) | (440,000.00) | (60,000.00) | (380,000.00) | (440,000.00) | (60,000.00) |
| Bond Interest Exp. & Fees | (181,747.37) | (118,884.00) | 62,863.37 | (181,747.37) | (118,884.00) | 62,863.37 |
| Net Activitiy | <u>(\$530,524.00)</u> | <u>(\$441,500.78)</u> | <u>\$89,023.22</u> | <u>\$120,078.44</u> | <u>(\$56,651.59)</u> | <u>(\$176,730.03)</u> |
| Cum Building Activity | | | | | | |
| Airline Revenue Guarantee-AA | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| State Grant Revenue - AA | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Tax Revenue/Interest | \$581,190.18 | \$655,681.03 | \$74,490.85 | \$597,389.31 | \$660,540.22 | \$63,150.91 |
| Net Activitiy | <u>\$581,190.18</u> | <u>\$655,681.03</u> | <u>\$74,490.85</u> | <u>\$597,389.31</u> | <u>\$660,540.22</u> | <u>\$63,150.91</u> |

2021 COMPOSITE STATISTIC CHART



| | Airline Enplanements | | | | | | | | Aircraft Landed Weight | | | | | | | | Aircraft Operations | | | | | | | |
|-------------|----------------------|---------|---------|---------|---------|---------|----------|--|------------------------|-------------|-------------|-------------|-------------|-------------|---------|--|---------------------|--------|--------|--------|--------|--------|---------|--|
| | For Ref. 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | For Ref. 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | For Ref. 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | |
| Jan | 23,057 | 24,334 | 27,446 | 31,089 | 15,463 | -15,626 | -50.26% | | 36,170,333 | 37,338,558 | 45,119,355 | 46,956,721 | 40,212,339 | -6,744,382 | -14.36% | | 1,976 | 2,090 | 2,469 | 2,437 | 2,323 | -114 | -4.68% | |
| Feb | 24,174 | 23,589 | 30,163 | 34,427 | 18,512 | -15,915 | -46.23% | | 35,332,224 | 34,116,427 | 43,915,750 | 48,317,342 | 37,100,102 | -11,217,240 | -23.22% | | 2,635 | 2,564 | 2,905 | 3,235 | 2,212 | -1,023 | -31.62% | |
| Mar | 30,085 | 31,761 | 40,371 | 21,628 | 26,703 | 5,075 | 23.46% | | 44,036,966 | 44,471,024 | 54,550,047 | 53,255,392 | 49,878,238 | -3,377,154 | -6.34% | | 2,601 | 3,405 | 3,443 | 2,691 | 3,169 | 478 | 17.76% | |
| Apr | 23,877 | 26,440 | 33,159 | 1,488 | 23,782 | 22,294 | 1498.25% | | 38,725,078 | 38,592,178 | 49,157,940 | 25,000,949 | 50,190,644 | 25,189,695 | 100.75% | | 3,116 | 3,124 | 3,472 | 1,545 | 3,263 | 1,718 | 111.20% | |
| May | 24,522 | 27,042 | 33,646 | 6,385 | 28,450 | 22,065 | 345.58% | | 38,246,493 | 40,158,989 | 48,752,498 | 23,653,345 | 48,556,650 | 24,903,305 | 105.28% | | 3,400 | 3,241 | 3,606 | 1,990 | 3,401 | 1,411 | 70.90% | |
| Jun | 25,310 | 31,349 | 35,982 | 10,329 | 30,046 | 19,717 | 190.89% | | 38,511,352 | 47,137,609 | 48,069,984 | 24,410,105 | 45,485,465 | 21,075,360 | 86.34% | | 3,458 | 3,377 | 3,731 | 2,028 | 2,968 | 940 | 46.35% | |
| Jul | 24,798 | 32,358 | 37,589 | 14,244 | | | | | 37,304,662 | 48,676,256 | 52,156,923 | 32,787,340 | | | | | 3,477 | 4,174 | 4,053 | 2,672 | | | | |
| Aug | 23,548 | 33,370 | 34,972 | 15,303 | | | | | 39,768,928 | 50,721,887 | 49,413,099 | 36,427,743 | | | | | 3,456 | 3,555 | 3,911 | 2,880 | | | | |
| Sep | 24,188 | 32,843 | 34,800 | 16,384 | | | | | 38,900,636 | 50,567,236 | 49,570,763 | 36,408,280 | | | | | 4,132 | 4,654 | 4,281 | 3,056 | | | | |
| Oct | 29,311 | 37,330 | 37,640 | 21,265 | | | | | 42,587,991 | 54,636,739 | 52,012,517 | 40,746,322 | | | | | 4,156 | 3,923 | 4,022 | 2,982 | | | | |
| Nov | 26,675 | 35,608 | 36,398 | 19,616 | | | | | 40,074,807 | 52,171,472 | 51,515,544 | 41,103,205 | | | | | 3,623 | 3,103 | 3,576 | 2,666 | | | | |
| Dec | 25,946 | 32,853 | 35,763 | 19,586 | | | | | 39,406,140 | 49,320,627 | 49,127,887 | 46,731,628 | | | | | 2,278 | 2,890 | 3,041 | 2,485 | | | | |
| Ann. Totals | 305,491 | 368,877 | 417,929 | 211,744 | | | | | 469,065,610 | 547,909,002 | 593,362,307 | 455,798,372 | | | | | 38,308 | 40,100 | 42,510 | 30,667 | | | | |
| YTD | 151,025 | 164,515 | 200,767 | 105,346 | 142,956 | 37,610 | 35.70% | | 231,022,446 | 241,814,785 | 289,565,574 | 221,593,854 | 271,423,438 | 49,829,584 | 22.49% | | 17,186 | 17,801 | 19,626 | 13,926 | 17,336 | 3,410 | 24.49% | |

Comments:

COVID-19 Pandemic - Indiana Stay at home order started Tuesday, March 24, 2020 at 11:59 p.m.
 through Sunday, May 3, 2020 at 11:59 p.m.
 GAF - Suspension of flights July 2020 through September 2020

2021 COMPOSITE STATISTIC CHART



| | Air Cargo | | | | | | | | Total Gross Landed Weight - Cargo | | | | | | | | Aviation Fuel Flowage - Gallons | | | | | | | |
|-------------|------------|------------|------------|------------|------------|-----------|--------|------------|-----------------------------------|------------|-------------|------------|------------|---------|-----------|-----------|---------------------------------|-----------|-----------|-----------|---------|------|-------|---|
| | For Ref. | | 2018 | 2019 | 2020 | 2021 | Diff. | % | For Ref. | | 2018 | 2019 | 2020 | 2021 | Diff. | % | For Ref. | | 2018 | 2019 | 2020 | 2021 | Diff. | % |
| 2017 | 2017 | 2017 | | | | | | | 2017 | | | | | | | | | | | | | | | |
| Jan | 1,784,156 | 1,843,758 | 1,800,406 | 1,531,563 | 1,526,394 | -5,169 | -0.34% | 7,823,600 | 7,990,900 | 8,592,000 | 8,577,300 | 8,007,000 | -570,300 | -8.65% | 409,200 | 405,970 | 508,391 | 521,332 | 422,069 | -99,263 | -19.04% | | | |
| Feb | 1,704,796 | 1,774,488 | 1,685,905 | 1,421,503 | 1,318,007 | -103,496 | -7.28% | 7,575,700 | 7,711,100 | 8,071,600 | 7,762,400 | 6,649,820 | -1,112,580 | -14.33% | 422,850 | 436,183 | 563,504 | 599,532 | 441,377 | -158,155 | -26.38% | | | |
| Mar | 2,147,721 | 1,851,234 | 1,957,265 | 1,515,570 | 1,784,293 | 268,723 | 17.73% | 8,809,900 | 8,634,500 | 8,304,100 | 8,621,000 | 8,641,070 | 20,070 | 0.23% | 460,833 | 536,600 | 626,890 | 583,673 | 579,104 | -4,569 | -0.78% | | | |
| Apr | 1,874,776 | 1,717,205 | 2,033,219 | 1,353,341 | 1,838,807 | 485,466 | 35.87% | 8,062,500 | 7,580,500 | 8,069,800 | 8,591,400 | 8,439,000 | -152,400 | -1.77% | 479,786 | 505,154 | 579,000 | 201,422 | 483,939 | 282,517 | 140.26% | | | |
| May | 2,074,980 | 2,069,079 | 2,414,023 | 1,585,719 | 1,876,932 | 291,213 | 18.36% | 8,396,900 | 9,121,800 | 9,291,800 | 8,204,500 | 8,054,200 | -150,300 | -1.83% | 475,368 | 496,824 | 565,763 | 247,933 | 539,959 | 292,026 | 117.78% | | | |
| Jun | 2,269,959 | 2,054,333 | 2,449,186 | 1,589,329 | 1,960,534 | 371,205 | 23.36% | 8,417,320 | 8,269,700 | 8,079,500 | 7,985,400 | 8,370,300 | 384,900 | 4.82% | 480,411 | 483,691 | 558,063 | 297,386 | 525,641 | 228,255 | 76.75% | | | |
| Jul | 1,766,312 | 1,850,470 | 2,344,420 | 1,657,177 | | | | 7,485,300 | 7,560,400 | 7,993,900 | 8,933,700 | | | | | | 487,983 | 552,415 | 615,989 | 368,329 | | | | |
| Aug | 2,207,242 | 2,110,500 | 2,119,468 | 1,522,375 | | | | 9,233,900 | 8,826,900 | 8,634,500 | 7,827,294 | | | | | | 499,209 | 696,916 | 635,253 | 399,593 | | | | |
| Sep | 2,036,532 | 2,207,003 | 1,631,790 | 1,631,499 | | | | 8,269,000 | 8,046,600 | 7,425,000 | 8,207,820 | | | | | | 576,969 | 901,028 | 663,561 | 375,253 | | | | |
| Oct | 2,042,061 | 1,942,067 | 1,862,042 | 1,797,376 | | | | 8,012,614 | 8,393,094 | 8,818,400 | 8,652,100 | | | | | | 641,684 | 700,934 | 754,441 | 435,530 | | | | |
| Nov | 1,989,084 | 1,825,215 | 1,603,884 | 1,592,248 | | | | 7,992,120 | 8,182,294 | 7,818,500 | 7,700,260 | | | | | | 505,764 | 668,753 | 696,536 | 390,493 | | | | |
| Dec | 1,866,760 | 1,706,870 | 1,517,426 | 1,886,237 | | | | 9,439,100 | 8,697,200 | 8,413,020 | 11,655,500 | | | | | | 438,498 | 588,774 | 569,333 | 442,064 | | | | |
| Ann. Totals | 23,764,379 | 22,952,222 | 23,419,034 | 19,083,937 | | | | 99,517,954 | 99,014,988 | 99,512,120 | 102,718,674 | | | | | | 5,858,555 | 6,973,242 | 7,336,724 | 4,862,540 | | | | |
| YTD | 11,856,388 | 11,310,097 | 12,340,004 | 8,997,025 | 10,304,967 | 1,307,942 | 14.54% | 49,085,920 | 49,308,500 | 50,408,800 | 49,742,000 | 48,161,390 | -1,580,610 | -3.18% | 2,708,448 | 2,864,422 | 3,401,611 | 2,451,278 | 2,992,089 | 540,811 | 22.06% | | | |

Comments:

COVID-19 Pandemic - Indiana Stay at home order started Tuesday, March 24, 2020 at 11:59 p.m. through Sunday, May 3, 2020 at 11:59 p.m.
 GAF - Suspension of flights July 2020 through September 2020

2021 COMPOSITE STATISTIC CHART



| | Car Rental - Gross Sales | | | | | | | Restaurant/Gift Shop - Gross Sales | | | | | | | Republic Parking - Gross Sales | | | | | | |
|-------------|--------------------------|--------------|--------------|-------------|-------------|-------------|---------|------------------------------------|-------------|-------------|-------------|-----------|-----------|---------|--------------------------------|-------------|-------------|-------------|-------------|------------|----------|
| | For Ref. 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | For Ref. 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | For Ref. 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % |
| Jan | \$551,344 | \$567,289 | \$696,471 | \$729,762 | \$441,153 | \$288,609 | -39.55% | \$136,403 | \$148,963 | \$168,895 | \$163,073 | \$105,612 | -\$57,461 | -35.24% | \$281,405 | \$285,292 | \$310,436 | \$354,715 | \$175,389 | -\$179,326 | -50.55% |
| Feb | \$556,406 | \$595,332 | \$682,397 | \$754,761 | \$438,200 | \$316,561 | -41.94% | \$132,327 | \$146,779 | \$180,879 | \$193,464 | \$121,695 | -\$71,769 | -37.10% | \$272,330 | \$271,854 | \$343,289 | \$379,742 | \$177,392 | -\$202,350 | -53.29% |
| Mar | \$688,330 | \$795,129 | \$889,712 | \$579,120 | \$654,855 | \$75,735 | 13.08% | \$173,640 | \$194,745 | \$239,253 | \$118,802 | \$172,140 | \$53,338 | 44.90% | \$344,829 | \$350,756 | \$439,565 | \$251,950 | \$280,790 | \$28,840 | 11.45% |
| Apr | \$772,959 | \$778,450 | \$1,003,632 | \$140,492 | \$769,853 | \$629,361 | 447.97% | \$153,747 | \$156,803 | \$197,310 | \$13,851 | \$149,689 | \$135,838 | 980.73% | \$298,071 | \$317,946 | \$382,901 | \$18,585 | \$259,266 | \$240,681 | 1295.03% |
| May | \$688,201 | \$909,603 | \$1,078,072 | \$280,476 | \$1,084,985 | \$804,509 | 286.84% | \$137,831 | \$162,292 | \$210,096 | \$37,077 | \$161,123 | \$124,046 | 334.56% | \$251,104 | \$274,283 | \$342,200 | \$44,217 | \$234,437 | \$190,220 | 430.20% |
| Jun | \$852,879 | \$1,001,124 | \$1,080,068 | \$468,404 | \$1,167,501 | \$699,097 | 149.25% | \$162,251 | \$206,732 | \$222,580 | \$60,612 | \$169,924 | \$109,312 | 180.35% | \$252,216 | \$296,506 | \$341,681 | \$68,761 | \$245,370 | \$176,609 | 256.84% |
| Jul | \$1,020,548 | \$1,371,950 | \$1,458,011 | \$732,751 | | | | \$170,922 | \$206,437 | \$238,848 | \$89,230 | | | | \$231,311 | \$297,498 | \$302,894 | \$91,822 | | | |
| Aug | \$1,002,616 | \$1,317,134 | \$1,394,398 | \$827,404 | | | | \$158,419 | \$209,213 | \$216,414 | \$102,262 | | | | \$227,856 | \$296,295 | \$316,135 | \$95,474 | | | |
| Sep | \$948,835 | \$1,234,325 | \$1,205,292 | \$738,409 | | | | \$165,255 | \$206,175 | \$215,717 | \$109,100 | | | | \$223,596 | \$287,693 | \$320,529 | \$119,370 | | | |
| Oct | \$1,013,253 | \$1,149,256 | \$1,222,851 | \$681,311 | | | | \$188,698 | \$218,985 | \$225,575 | \$136,919 | | | | \$290,328 | \$359,033 | \$365,173 | \$165,793 | | | |
| Nov | \$784,073 | \$1,008,292 | \$1,039,499 | \$579,117 | | | | \$162,142 | \$211,669 | \$219,652 | \$114,698 | | | | \$261,462 | \$334,068 | \$332,839 | \$146,284 | | | |
| Dec | \$597,304 | \$749,294 | \$894,183 | \$440,276 | | | | \$159,552 | \$184,283 | \$197,911 | \$122,988 | | | | \$234,547 | \$287,249 | \$313,701 | \$135,848 | | | |
| Ann. Totals | \$9,676,748 | \$11,477,178 | \$12,626,586 | \$6,952,283 | | | | \$1,901,187 | \$2,253,076 | \$2,533,130 | \$1,262,076 | | | | \$3,169,055 | \$3,658,473 | \$4,111,343 | \$1,872,561 | | | |
| YTD | \$4,310,119 | \$4,646,927 | \$5,412,352 | \$2,953,015 | \$4,556,547 | \$1,603,532 | 54.30% | \$896,199 | \$1,016,314 | \$1,219,013 | \$586,879 | \$680,183 | \$293,304 | 49.98% | \$1,699,955 | \$1,796,637 | \$2,160,072 | \$1,117,970 | \$1,372,644 | \$254,674 | 22.78% |

Comments:

COVID-19 Pandemic - Indiana Stay at home order started Tuesday, March 24, 2020 at 11:59 p.m. through Sunday, May 3, 2020 at 11:59 p.m.
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2021 COMPOSITE STATISTIC CHART



| | South Shore Passengers | | | | | | | | South Shore Ops. | | | | | | | | International Flights - GAF | | | | | | | |
|-------------|------------------------|---------|---------|--------|--------|---------|---------|--|------------------|-------|-------|-------|-------|-------|---------|--|-----------------------------|------|------|------|------|-------|---------|--|
| | For Ref. | | | | | | | | For Ref. | | | | | | | | For Ref. | | | | | | | |
| | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | | 2017 | 2018 | 2019 | 2020 | 2021 | Diff. | % | |
| Jan | 14,626 | 15,027 | 14,125 | 15,044 | 4,618 | -10,426 | -69.30% | | 207 | 195 | 186 | 199 | 195 | -4 | -2.01% | | 0 | 10 | 6 | 10 | 2 | -8 | -80.00% | |
| Feb | 16,499 | 16,778 | 12,881 | 15,748 | 4,932 | -10,816 | -68.68% | | 188 | 180 | 166 | 185 | 152 | -33 | -17.84% | | 0 | 9 | 11 | 8 | 4 | -4 | -50.00% | |
| Mar | 18,235 | 21,211 | 20,397 | 8,640 | 7,332 | -1,308 | -15.14% | | 209 | 199 | 197 | 185 | 201 | 16 | 8.65% | | 0 | 10 | 7 | 4 | 1 | -3 | -75.00% | |
| Apr | 23,040 | 20,509 | 20,180 | 1,902 | 10,467 | 8,565 | 450.32% | | 200 | 182 | 194 | 150 | 194 | 44 | 29.33% | | 0 | 7 | 7 | 0 | 4 | 4 | - | |
| May | 20,085 | 19,452 | 19,127 | 2,914 | 10,437 | 7,523 | 258.17% | | 208 | 185 | 183 | 153 | 177 | 24 | 15.69% | | 0 | 13 | 12 | 4 | 12 | 8 | 200.00% | |
| Jun | 22,143 | 20,965 | 20,088 | 3,854 | 11,197 | 7,343 | 190.53% | | 202 | 181 | 182 | 161 | 175 | 14 | 8.70% | | 1 | 13 | 8 | 6 | 4 | -2 | -33.33% | |
| Jul | 27,623 | 25,692 | 23,571 | 5,847 | | | | | 206 | 209 | 190 | 183 | | | | | 7 | 7 | 13 | 1 | | | | |
| Aug | 22,887 | 22,069 | 20,433 | 6,293 | | | | | 209 | 192 | 190 | 189 | | | | | 15 | 8 | 13 | 0 | | | | |
| Sep | 23,618 | 20,944 | 19,530 | 6,151 | | | | | 200 | 190 | 192 | 192 | | | | | 10 | 12 | 16 | 0 | | | | |
| Oct | 25,870 | 18,422 | 20,997 | 6,760 | | | | | 208 | 201 | 201 | 199 | | | | | 7 | 20 | 20 | 3 | | | | |
| Nov | 21,387 | 22,997 | 22,150 | 4,924 | | | | | 201 | 193 | 190 | 190 | | | | | 7 | 16 | 9 | 1 | | | | |
| Dec | 24,781 | 22,575 | 22,795 | 4,523 | | | | | 217 | 194 | 197 | 194 | | | | | 11 | 7 | 13 | 4 | | | | |
| Ann. Totals | 260,794 | 246,641 | 236,274 | 82,600 | | | | | 2,455 | 2,301 | 2,268 | 2,180 | | | | | 58 | 132 | 135 | 41 | | | | |
| YTD | 114,628 | 113,942 | 106,798 | 48,102 | 48,983 | 881 | 1.83% | | 1,214 | 1,122 | 1,108 | 1,033 | 1,094 | 61 | 5.91% | | 1 | 62 | 51 | 32 | 27 | -5 | -15.63% | |

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